

ISSUE 102: JUNE 2010

DIESEL TORQUE

OFFICIAL MAGAZINE OF THE ASSOCIATION OF AUSTRALASIAN DIESEL SPECIALISTS INC. (AADS)

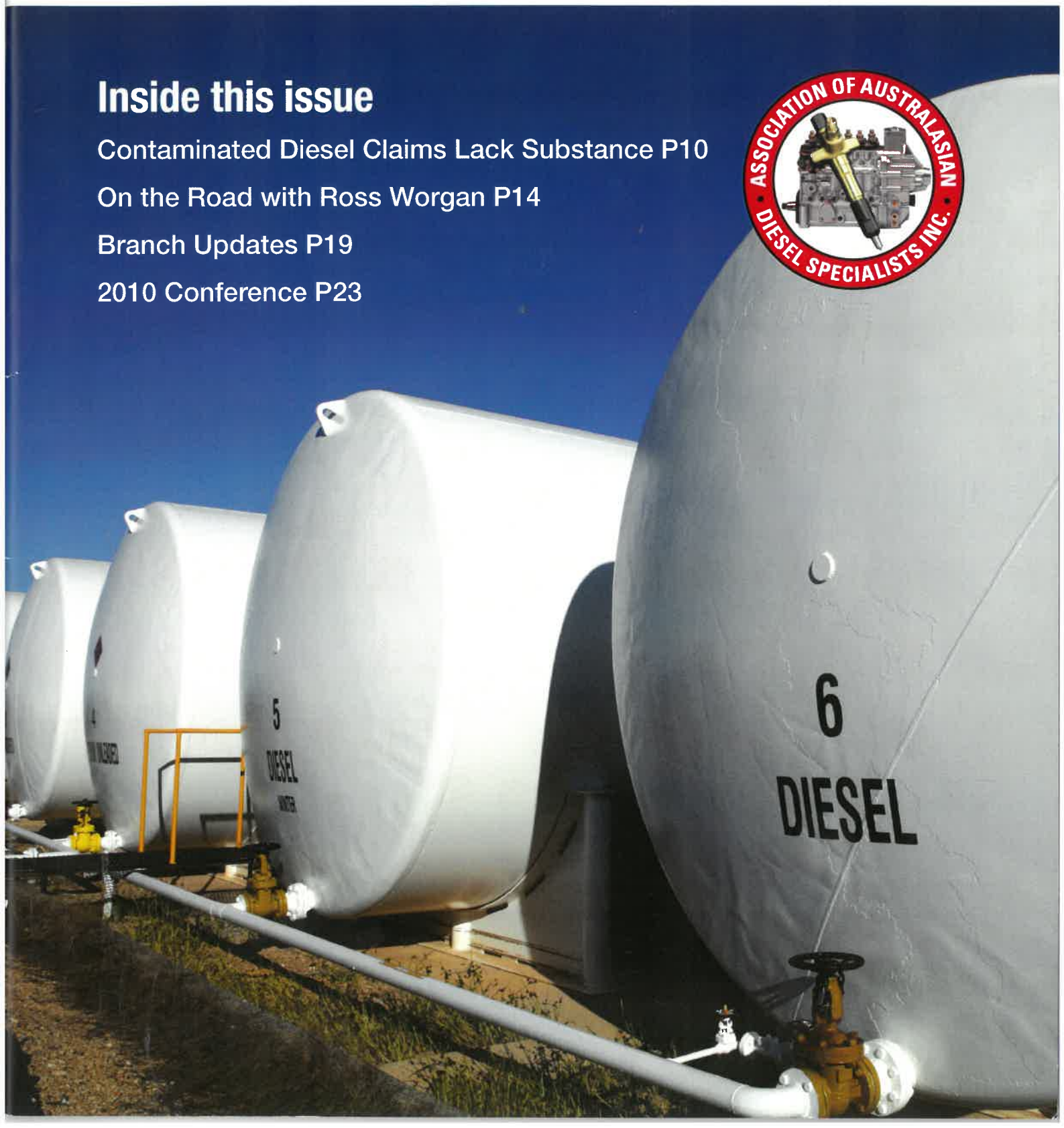
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AADS Board of Management

<i>President</i>	Mike Hurley
<i>Immediate Past President</i>	Don Wilkey
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<i>Victoria/Tasmania</i>	Graeme Wilkinson
<i>New South Wales</i>	Neil Quick
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<i>Queensland</i>	Walter Vrbancic
<i>Western Australia</i>	Gavin Jones
<i>New Zealand</i>	David Kite
<i>Public Officer</i>	John Jamieson

Registered Office

AADS Inc
Level 3, 33-35 Atchison Street
St Leonards NSW 2065
Tel: +61 2 9431 8685
Fax: +61 2 9431 8677
Email: aads@apcaust.com.au
Web: www.aads.com.au

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Technical information contained in this magazine is obtained from sources deemed reliable within the industry. However, AADS accepts no responsibility for the accuracy of this information.

President's Report



The Conference is now over, but what a great weekend in Melbourne. I am sure that all the members that attended had a great time. We had a great day on Friday with tours to Bosch at Clayton and also to Cornell's

and AG pump shops. Thanks must go to all the people that made their time available to show us around and explain what they are up to with regards to their business.

The Conference went well in the new format without a Trade Display, and speaking with Wayne Dunning he said "That they had some very good inquiries from being there with just with their written information."

Saturday night went off well although I am sure that the people that stood outside watching the grass grow at the MCG were as excited as maybe watching an AFL game I'm sure. The lights were on, and the grass was growing. It is a great place to have a function like we did.

Next year we are off to Adelaide and I hope as many of you will join us there as possible. We will have a great time in South Australia.

At this time I would like to thank Rebecca and Karen for their help and guidance over the weekend in Melbourne. They made it easy for the Board and me to run the weekend and they made sure everybody was in the right place at the right time, and things happened at the right time. The Hotel was good, although some of the rooms were on the smaller size the location was where we wanted to be and the bar stayed open for most long enough.

I need to say thanks also to Ken O'Brien. Ken is the President of ADS, he attended the weekend and I know he had a great time; he made lots of new friends. Ken has extended an invite to all our members to attend the ADS Conference in the USA. It has been suggested that we get a group together and go and see what happens on the other side of the Pacific. More on this later in the year.

I know that there are some photos up on the web site from the weekend, so please have a look.

If you have taken the time to read the minutes from the AGM you will see that there has been some money put aside for Apprentice training. Diesel Distributors have made us a great offer and we intend to make sure this

happens. Three of the Board have been given a task to advise us the best value for money with regards to this, so please keep an eye on your email inbox so you do not miss an opportunity for your trainees.

In New Zealand winter is now with us. It has all happened pretty much over the last weekend, so I guess we will all be looking for extra pump and injector jobs and also glow plug sales.

Stay warm and keep the money-go-round turning.

Mike Hurley
President, AADS Inc.

Treasurer's Report

For Year Ending 31 December 2009



Please find attached a copy of the Audited Financial Reports for the Year Ended 31 December 2009. The Audited Financial Reports were accepted by the Annual General Meeting held at the Novotel Hotel, St Kilda on

Saturday 29 May 2010. A copy of the Reports can also be found on the AADS website in the Members Only Section.

The Profit from ordinary activities for 2009 (\$32,788) was \$27,259 higher than for 2008 (\$5,529). The main factors contributing to this were an increase in interest received, an increase in Diesel Torque advertising, a reduction in the cost of printing and posting Diesel Torque, no overlap in secretarial fees, no loss on training programs and a reduction in travel, accommodation and teleconference fees. Net branch income for the year was lower which acted to reduce the profit figure by \$11,346.

The Balance Sheet reflects a higher cash balance and a reduction in both debtors and creditors. Total Members' funds increased to \$228,299.

The Reports reflect a healthy financial position for AADS.

Please do not hesitate to contact me if you have any questions about the AADS finances.

Bruce Moffat
Treasurer

ASSOCIATION OF AUSTRALASIAN DIESEL SPECIALISTS (INC.)

A.B.N. 65 813 141 394

COMMITTEE'S REPORT

The committee presents their report on the Association of Australasian Diesel Specialists (Inc.) for the year ended 31 December 2009.

COUNCIL MEMBERS

The names of the Board members throughout the year and at the date of this report are:

Mike Hurley – President
 Gavin Jones – Vice President
 Wayne Dunning Coopted Member (NZ)
 Andrew Kollosche (Vic/Tas)
 David Miers (SA/NT)
 Don Wilkey – Past President

Bruce Moffat – Treasurer
 Graeme Wilkinson - Vic
 Neil Quick (NSW)
 Walter Vrbancic (Qld)
 David Kite (NZ)
 John Jamieson- Public officer

PRINCIPAL ACTIVITIES

The principal activities of the Association and its Branches during the financial year were to provide members with training, information on the development of new equipment and technical advances and the opportunity for members to network.

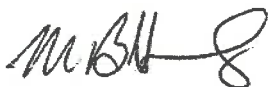
SIGNIFICANT CHANGES

No significant change in the nature of these activities occurred during the year.

OPERATING RESULT

The Association and its Branches derived a profit from ordinary activities for the financial year amounting to \$32,788 (2008 \$5,529). There was no requirement to provide for income tax.

Signed in accordance with a resolution of the Committee of the Association.



Mike Hurley – President

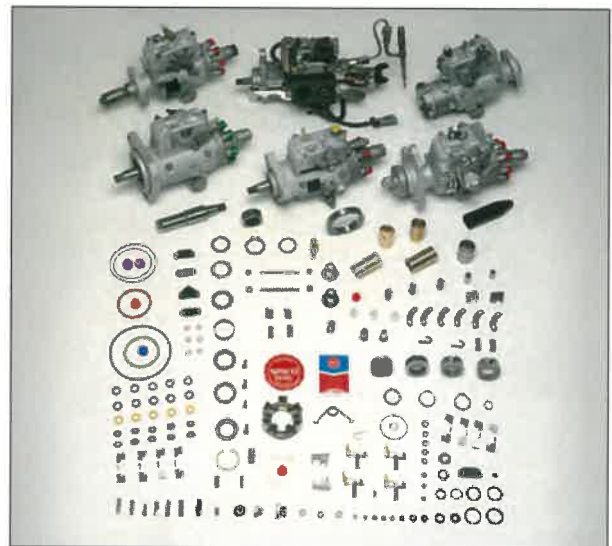
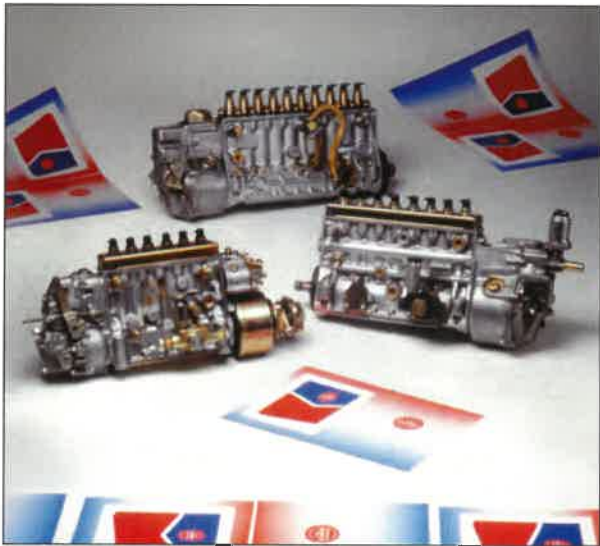


Bruce Moffat - Treasurer

Dated this *FIFTH* day of *MAY* 2010

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ASSOCIATION OF AUSTRALASIAN DIESEL SPECIALISTS (INC.)
A.B.N. 65 813 141 394
INCOME AND EXPENDITURE STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2009

	Note	2009	2008
Income		\$	\$
Interest received		2,005	569
Subscriptions – NSW/ACT		21,775	20,293
Subscriptions – New Zealand		12,745	13,443
Subscriptions – Queensland		13,889	11,006
Subscriptions – SA/NT		3,928	4,771
Subscriptions – Vic/Tas		10,932	13,768
Subscriptions – WA		5,406	5,995
Subscriptions – Overseas		5,644	7,066
Annual convention		135,837	260,138
Training income		-	20,352
Net branch fund income for the year		(12,812)	1,466
Advertising Diesel Torque		25,820	9,900
Sundry income		3,411	511
Total Income		228,580	369,277
Expenditure			
Website hosting & maintenance		727	4,616
Audit fee		2,360	1,837
Bad debts		336	1,100
Bank fees		2,603	4,184
NZ Industry Training Board		4,080	5,100
Conference		135,255	226,421
Depreciation expense		645	645
Insurance		2,531	2,722
Postage		3,542	2,702
Printing & stationery		873	1,209
Diesel Torque printing & postage		18,260	37,177
Secretarial fee		20,000	33,667
Sundry expenses		82	41
Telephone		473	913
Training courses		-	32,343
Travel, accommodation & teleconferences		4025	9,071
		<u>195,792</u>	<u>363,748</u>
Profit (loss) from ordinary activities before income tax		32,788	43,579
Income tax expense	1	-	-
Profit (loss) from ordinary activities after income tax		32,788	5,529
Retained profits at the beginning of the financial year		<u>76,738</u>	<u>71,209</u>
Retained profits at the end of the financial year	8	<u>109,526</u>	<u>76,738</u>

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and Diesel Fuel Additives.*

ASSOCIATION OF AUSTRALASIAN DIESEL SPECIALISTS (INC.)
A.B.N. 65 813 141 394

BALANCE SHEET
AS AT 31 DECEMBER 2009

	Note	2009 \$	2008 \$
CURRENT ASSETS			
Cash	2	214,461	143,788
Receivables	3	1,425	15,765
Other	4	11,658	49,042
TOTAL CURRENT ASSETS		<u>227,544</u>	<u>208,595</u>
NON-CURRENT ASSETS			
Fixed Assets	5	3,011	3,656
TOTAL NON-CURRENT ASSETS		<u>3,011</u>	<u>3,656</u>
TOTAL ASSETS		<u>230,555</u>	<u>212,251</u>
CURRENT LIABILITIES			
Creditors & Accruals	6	2,256	16,740
TOTAL CURRENT LIABILITIES		<u>2,256</u>	<u>16,740</u>
NET ASSETS		<u>228,299</u>	<u>195,511</u>
MEMBERS' FUNDS			
Reserves	7	118,773	118,773
Retained profits	8	109,526	76,738
TOTAL MEMBERS' FUNDS		<u>228,299</u>	<u>195,511</u>

ASSOCIATION OF AUSTRALASIAN DIESEL SPECIALISTS (INC.)
A.B.N. 65 813 141 394

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2009

	2009	2008
	\$	\$
2 CASH		
Cash at bank	194,654	103,665
Cash at bank - Branches	<u>19,807</u>	<u>40,123</u>
	<u>214,461</u>	<u>143,788</u>
3 RECEIVABLES		
Sundry debtors	<u>1,425</u>	<u>15,765</u>
4 OTHER CURRENT ASSETS		
Prepaid conference & other expenses	<u>11,658</u>	<u>49,042</u>
5 FIXED ASSETS		
Plant and equipment - at cost	18,220	18,220
Less accumulated depreciation	<u>(15,208)</u>	<u>(14,564)</u>
	<u>3,011</u>	<u>3,656</u>
6 CREDITORS & ACCRUALS		
Sundry creditors	2,230	9,122
GST payable	<u>26</u>	<u>7,618</u>
	<u>2,256</u>	<u>16,740</u>
7 RESERVES		
General reserves	<u>118,773</u>	<u>118,773</u>
8 RETAINED PROFITS		
Retained profits at the beginning of the year:	76,738	71,209
Operating profit (loss) for the year	<u>32,788</u>	<u>5,529</u>
Retained profit at the end of the year	<u>109,526</u>	<u>76,738</u>

Contaminated diesel claims lack substance



The Motor Trade Association (MTA) New Zealand has carried out a survey following recent claims that contaminated diesel is causing a range of problems for some diesel vehicles. Results from the contaminated diesel survey show that the problem has not increased over the last three years.

Over 30 specialist diesel repairers from around the country took part in the survey which was aimed at getting a better understanding of whether or not there actually are any outstanding issues with this increasingly popular type of fuel, and whether or not the issue is widespread or a localised event.

Marketing and Communications General Manager, Ian Stronach says the survey results and feedback from expert repairers show that owners and members of the public may be getting an incomplete picture. Survey results confirmed that there has been no real increase in the number of reported cases over the last three years.

"We are surprised and at a loss as to why some people in the industry have made these claims, as based on what members from across the country are telling us, there simply isn't any evidence to suggest that there is an issue," says Stronach.

The MTA says the Ministry of Consumer Affairs have been carrying out tests on service station fuel tanks at a rate of 18 per month over the last three years, and to date, have found no contamination.

There were 615,000 diesel passenger cars, trucks and buses in New Zealand at the end of 2008, accounting for 18 percent of the total national fleet. In 1999, there were just 360,000 diesel vehicles.

"When you consider the dramatic surge in the number of diesel vehicles on the road, it's no surprise that there could be an increase in the number of incidents."

"The number of diesel vehicles on our roads over the last ten years has almost doubled (up 71 percent). When you consider the dramatic surge in the number of diesel vehicles on the road, it's no surprise that there could be an increase in the number of incidents. However, in this case, our analysis shows that the number of incidents have decreased in proportion to the number of diesel vehicles on the road."

It was also suggested that certain vehicle models were suffering faults more than others. Stronach says "It stands to reason that if there's one or two very popular models, then the odds are, they are bound to show up in repairers workshops more often."

Importantly, MTA don't see it as a reason not to buy a diesel vehicle, on the contrary. The benefits of fuel efficiency and low emissions still remain compelling

reasons to consider diesel vehicles, as an increasing number of New Zealanders are.

Modern diesel engines are now highly sophisticated; many manufacturers have invested a lot of time and money into development – the result are far cheaper, quieter, cleaner, fuel efficient engines, that provide better performance than ever.

Stronach adds, like any other type of vehicle, diesel vehicles also need to be well maintained and looked after and there are a number of practical steps that vehicle owners can take to minimise diesel contamination.

Steps vehicle owners can and should take include:



- If your diesel vehicle is not used frequently, keep the tank topped up to reduce condensation occurring.
- Avoid filling from low volume containers such as farm tanks, and be extra vigilant of contamination when doing so.
- Get your vehicle serviced regularly.
- Pay particular attention to fuel filters and change them regularly.
- Get your vehicle checked immediately if the engine starts to cut out, particularly if you have only just filled your tank.
- Consider sticking to one service station so you are more able to prove the source of your fuel if it is found to be contaminated.
- Keep fuel receipts as proof of purchase if any problems occur.
- Familiarise yourself with the warning lights for contaminated fuel in your vehicle and stop and turn off the vehicle as soon as possible.

This list can be found on the MTA website
www.mta.org.nz/dirtydiesel

DIESEL TORQUE

OFFICIAL MAGAZINE OF THE ASSOCIATION OF AUSTRALASIAN DIESEL SPECIALISTS INC. (AADS)

Editorials Required

Diesel Torque is your magazine. Currently most articles are submitted by your respective State Chairmen and members of the National Committee.

We would encourage the members to submit any articles of interest that everyone would enjoy reading. It does not necessarily have to be technical, diesel or turbo oriented. We are looking for articles of interest across the board to all who read our magazine. Write an article of interest, find an article that you think would help others and submit it to your State Chairman for publication.

- All submissions can be sent to the following email address
aads@apcaust.com.au
- All pictures should be sent separate from text, preferably in jpg format and all articles written in Word.
Do not embed images into the word document.

Help yourselves to your own magazine and think how you can contribute to make it something that is of interest to your fellow members. This is your association, make it a success. We look forward to receiving your contribution for the next publication.

**Help Yourself,
It's Yours.**





Inject yourself into the CR Market with Hartridge



"The latest development is Hartridge's IFT-70: a superb entry point product which allows garages to quickly and easily test the function and spray pattern of a common rail injector. "

Although Common Rail systems are not a new development, improvements in the reliability and performance of the technology means that they are being mass produced. According to Motor Trader magazine in 2007, "Nearly every new diesel passenger car around the world is now equipped with a Common Rail system" which (given that 45% of all new cars are diesel) accounts for a vast number of cars that need their Common Rail injectors serviced, maintained and repaired.

In addition, injectors are becoming increasingly sophisticated, using high speed solenoid and piezo components to precisely control the fuel delivery for optimum performance and economy. However, this comes at a cost – replacing each injector can cost anything between AU\$200–\$360 and when more than one is damaged, this cost becomes prohibitive.

When you combine this with the current global recession, there is an increasing demand for injectors to be repaired and remanufactured, which means that companies that are able to provide CR aftermarket services are well-placed to take advantage of this burgeoning market.

The extreme pressures and brief injection events produced by a Common Rail system demands advanced technology. Hartridge has invested in Research and Development to provide a range of machines suitable for all needs and budgets.

The latest development is Hartridge's IFT-70: a superb entry point product which allows garages to quickly and easily test the function and spray pattern of a common rail injector. Compact in size and providing excellent value for money, it is an indispensable component of any modern workshop providing a one-stop fault diagnosis service.

The core of the IFT-70 is its control box, the IFT-c, which can be programmed to test All Makes common rail injector. In addition the IFT-c is also flexible enough to act as a controller and upgrade for the Testmaster 3 for a more in-depth diagnosis and a pass / fail rating on each injector. Test results can also be printed out to provide added customer assurance.

For workshops who wish to step up their Common Rail testing provision, Hartridge offer the CRi-PC, which allows incredibly accurate testing by reproducing the injector's working conditions. With semi-automatic hydraulic clamping and automated test plans, the CRi-PC's operation is quick and simple. A powerful computer interface allows flexible test options and can measure injector delivery, coil resistance and response time for ultimate performance testing up to 2000 Bar.

The range of testing equipment available allows any level of workshop to take advantage of the lucrative, ever-increasing opportunities available in diagnosing and repairing common rail injectors. In addition, Hartridge work closely with its distributors to provide advice and support for garages looking to take advantage of Common Rail testing, so if you're not on board already, don't hesitate to give us a call!

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A Filtered Solvent Parts Cleaning Machine

The Model F07 is designed to achieve a level of solvent cleanliness to satisfy the industry standard of ISO 16 /13.

The unit incorporates a continuous filtration mode, filtering solvent while machine is not in use. The F07 significantly extends life of the Solvent. Designed and built in Australia.

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Product Safety



**Australian
Competition &
Consumer
Commission**

Product Safety Australia website

www.productsafety.gov.au



Australia now has a new national portal for product safety information, the Product Safety Australia website (www.productsafety.gov.au).

This website provides a single point of entry to product safety information and includes details of products subject to mandatory safety standards and bans, as well as product safety tips, myths and FAQs. Consumers and suppliers can sign up to be automatically notified via email when information in a product category they are interested in, such as children's products, is updated. The site also makes it easier for consumers and suppliers to contact the relevant consumer product safety regulator and make inquiries or complaints about potentially unsafe products.

The launch of this new website is a positive step towards the streamlining of national product safety laws. A single set of national laws will be in place from 1 January 2011.

Visit www.productsafety.gov.au today to find out about product safety and to sign up for automatic product safety updates.

Make safe — Buy safe — Use safe

www.productsafety.gov.au

On the Road

with Ross Worgan, Desequip, Inverell NSW

In September 2009 myself and 8 other blokes did a bike trip out to south-west Queensland for six days. 6 on bikes and 3 in a back-up truck.



Day 1: Into the rain we headed to Warialda, then turned north towards Croppa Creek. At the turn onto the first dirt road towards Croppa Creek we came upon a B-double semi-trailer. With it was a bleary eyed driver. "What's the road like?" I said. His reply was "if you go down that bloody road you'll stay there. I've been there all night trying to get out of a big bog hole." So with that information we decided not to head down that road and so headed on towards North Star instead.

After a quick morning tea at the only café in North Star, we headed back down towards Moree. By this time we had done 250kms and were only 140kms from home. Not exactly how we planned the start of our 6 day ride out to south-west Queensland.

We fuelled up in Moree and headed west out on the Watercourse road, past cotton farms with huge sheds and lots of red or green tractors.

After Collarenebri we took the back road up to Lightning Ridge. Riding into Lightning Ridge seems different every time as it is growing in population and now has a wonderful swimming pool complex in a huge shed apparently built mostly from donations from the townspeople. Straight to the service station to fuel up 6 bikes and the truck. I forgot to mention the truck. We are doing it easy as the truck is carrying our swag, food and

cooking gear, and of course, cold beer. Our plan was to do as much off-road riding as we could and meet the truck each night.

Heading out of the Ridge it was bitumen again to our stop at "Red Plain" near Goodooga. After 600 kms we were glad to see Bill and Shona (who own Red Plain), and hot showers from the donkey hot water system and a camp-oven dinner.

Day 2: A short day to Commeroo Station north-west of Bourke and this is where we camped that night. Commeroo is a farm-stay and camp ground with a small museum and lots of old tractors and farm machinery that are well worth a look. This was also the day that we swam in the hot artesian bore out in the middle of nowhere with bush around. Only a 300km day with all dirt roads through Engonia, but all very interesting.

Day 3: After a big cooked breakfast by Bruce and Chris, owners of Commeroo, we headed off to Hungerford on the Queensland border. Fuel and Smoko at the Hungerford Royal Mail Hotel, we met up with friend Mac Haig who was to be our guide for the next three days.
to be continued next issue...



**Association of Australasian
Diesel Specialists (Inc)**

**NEW ZEALAND BRANCH
2010 CONFERENCE - DUNEDIN NZ**

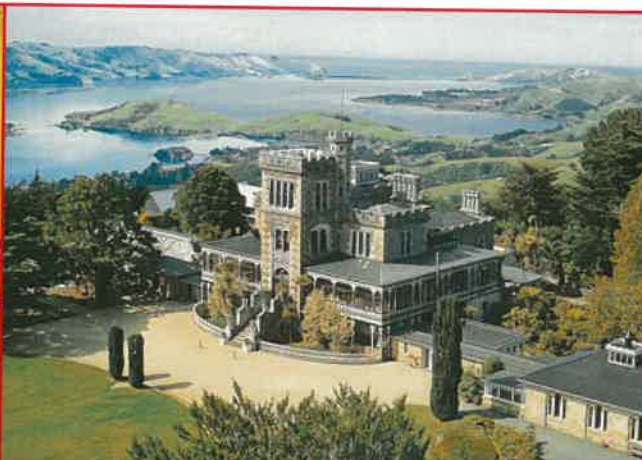


Photo Credit : Tourism Dunedin

**Scenic Hotel Dunedin City
Friday 10th - Sunday 12th
September 2010**

OUR Programme

AADS CONFERENCE 2010

10 – 12 September

Scenic Hotel Dunedin City

The weekend focus is all about networking and growing your business. Most of us can not repair every pump that come in our fuel shop, so take the opportunity to talk to others who can do the work that you can't. Use this conference to get ideas on how to make your business grow. We all have different ideas on where we think we need to head. This is the golden opportunity to bounce it off others in the same situation.

Friday 10th September

PM	Golf sponsored by Ventura Diesel at St. Clair
15.00 - 16.00	Denso dealer meeting
16.30 - 17.30	Bosch dealer meeting
19.00	Welcome function at Southern Cross Hotel sponsored by Alltech

Saturday 11th Spetember

	Breakfast own arrangements
08.30	AADS AGM
09.00	Denso presentation
09.30	Bosch presentation
10.00	Coach to Otago Peninsula – partners to join
10.30	Arrive Larnach Castle – castle tour and morning tea
12.00	Coach to Taiaroa Head
12.30	Arrive Natures Wonders – lunch and cross country tour sponsored by & presentations by DDL
14.30	Coach to city
15.30	Arrive Speights Brewery for tour and tasting
19.00	Dinner, entertainment and music at Southern Cross Hotel sponsored by Bosch

Sunday 12th September

Optional Taieri Gorge railway trip



AIR**Travel**

Air New Zealand fly into Dunedin from all centres.

Air NZ www.airnewzealand.co.nz

Pacific Blue to Dunedin from some centres

Pacific Blue www.flypacificblue.co.nz**BOOK EARLY FOR CHEAPEST FLIGHTS**

Dunedin Airport does not have a public bus service. Super Shuttle provide transfer to and from the city – fares \$25 for 1st person and \$10 for each subsequent person.

SCENIC DUNEDIN CITY**Hotel**

The Scenic Hotel Dunedin City is located at 123 Princes St in the City.

Phone 03 470 1470 Fax 03 470 1477

110 Hotel rooms – 41 with Harbour Views. A modern Hotel, all rooms with DDI telephones, high speed internet, mini bar and coffee & tea facilities, Sky TV, hair drier & iron with board. Valet car parking, bar and restaurant.

**REGISTRATION****Fee****Fee is:****Delegate \$284.44 plus GST = \$320****Partner \$231.11 plus GST = \$260**

Includes – Includes 1 day of Hotel & rolling Conference with teas, lunch and tours with coach transport, Friday welcome function and Saturday dinner.

Please complete Registration form on reverse and post with cheque made out to Association of Australasian Diesel Specialists (Inc.) NZ Branch to Conference Organiser by 31 July 2010

David Hughes
 Incentives & Conventions International
 PO Box 33 1529, Takapuna, Auckland 0740
 Phone/fax 09 489 5687 Mobile : 021 972 291
 Email davidhughes@clear.net.nz

REGISTRATION **Form**

AADS (Inc.) NZ BRANCH 2010 CONFERENCE
Scenic Hotel Dunedin City
123 Princes St Dunedin.
Phone 03 470 1470
Friday 10 to Sunday 12 September 2010

Names of those attending :

Surname _____ First Name _____

Company Name _____

Mailing Address _____

Phone _____ Fax _____

Accommodation Booking : Scenic Hotel Dunedin City

Room Type :

Single _____ Double _____ Twin _____ Sharing with _____

Date Arrive _____ Date Depart _____

Standard Room : \$137.78 + GST per room per night (\$155.00 inc GST)

Details you wish discussed in General Business :

Friday activity – indicate interest

Golf

Sunday (Optional) Activity

Taieri Railway Historic Train
indicate numbers for train _____

Leaves 12.30pm returns 4.30pm. Special fare to AADS delegates of \$60.80
(saving of \$15.20) More info at www.taieri.co.nz

Payment enclosed

Delegate Registration _____ @\$320 inc. GST \$ _____

Partner Registration _____ @\$260 inc. GST \$ _____

Accommodation : _____ nights @\$155 inc. GST \$ _____

SIGNED _____ TOTAL ENCLOSED \$ _____

PLEASE RETURN BY 31 JULY 2009 TO CONFERENCE ORGANISER

Branch Updates



Graeme Wilkinson *VIC/TAS Chairman*



Since our last report we have held a meeting at Albert's Diesel Service in Launceston. Gary Russell and his staff put on a BBQ lunch for the members which was followed by our meeting. On completion of our meeting we had Kerry Knee from the

local TAFE who gave us a presentation on LNG fitted to heavy trucks. Kerry outlined the reasons why a number of high profile transport operations have combined with other groups to build a LNG production plant and put in place refuelling infrastructure to service the transport operations. The transport operations are currently taking delivery of new trucks fitted with the Westport LNG system. Kerry covered the operation of the Westport system (based on 15L Cummins engine) and the Clean Air Power system (used on CAT C series Engines – other engine makes may appear with this system). Safety and servicing requirements were also covered. This was a very informative presentation. It was very pleasing to have all the Tasmanian members attend the meeting and for the members from Victoria who travelled across, thank you very much. A big thank you to Gary for hosting our meeting and to Kerry for his presentation. We have not at this stage decided on our next meeting after the national conference.

David Kite *NZ Chairman*



Yep, halfway through the year already, I hope all is well with everyone. As you can see we have been doing some work on this year's conference.

We have helped out suppliers and cut their costs and we are making it more low key with a lot more networking opportunities. For most of us, we can't fix all the injector pumps, etc that come through the doors and we need to work in with other fuel shops. Take the opportunity and have a chat, find out which fuel shops do what.

Also, thanks to Wayne Dunning and Mike Hurley, we have put together a Press Release to help the Diesel Industry along. Hopefully by the time Diesel Torque is out you may see some of the benefits of the Press Release.

Come along to the Conference to see what else the AADS Committee is doing to help all its members. After talking to a few members, it would seem a lot have had an average to good first quarter and the second quarter of the year has only been average.

With that I look forward to seeing you all in Dunedin.

Gavin Jones *WA Chairman*



I don't have a lot to report since the last edition of Diesel Torque. The next Western Australian Branch meeting is yet to be advised as the committee have not been able to meet recently.

The convention in St Kilda turned out to be a great event. Those who attended all enjoyed the program and the opportunity to network with colleagues. I absolutely refute Mike Hurley's allegations about trying to rig the location for the 2012 conference!!!

TIPS N' TRICKS

If you have any Tips or Tricks you think might help other readers of *Diesel Torque*, please email them to aads@apcaust.com.au

Branch Updates



Neil Quick NSW Chairman



Before I get to recent events I would like to apologise for my oversight in the last report. I did announce that we had two new members but regrettably, did not mention who they were. It is my pleasure to warmly welcome **Allen Spencer from Everlast Engines**

in Nowra and Michael Meier from North Shore Diesel Fuel Injection, Woy Woy.

I would like to formally invite these new members to participate in our meetings and say that anything you may have to offer or suggest will be most cordially accepted.

Together we look forward to continuing to be a strong, friendly communicative association. (As demonstrated by the photos below of our February meeting. Well done fellas!)

Well I have just returned from our first Bi-annual AADS conference in Melbourne.

Being the first time we have held this type of conference I have to admit I had some apprehension about how successful it would be in its "lesser format".

I must say I found it to be very enjoyable. The atmosphere was extremely relaxed and this made it a very social occasion, giving people time to catch up and generally have a nice time in each others company. Times of late have been hard and many members report that the wheels are still turning and business is still coming through the doors so I am





happy to see everyone surviving these hard financial times. Well done.

I would like to congratulate Richard Pike from Gemini Diesel. Happy Birthday! What do you mean turning sixty is s**t!

Sheppard's Diesel would like to officially announce the arrival of our newest addition to the fine staff already on our team. Jace Sidney Quick. Having reached his 12th month of age he has been supplied with and proudly wears his first set of overalls.

Although he is happy to be on the team Jace has indicated that life as "the boss' Grandson" has its drawbacks. Not only does he have to work so hard to gain his work mates' respect but it is very difficult to not agree with them when they say he watches their every move." I feel him watching my every move as well," said the young trainee.

I took my wife to a restaurant.

The waiter, for some reason, took my order first.

'I'll have the rump steak, medium rare, please.'

He said, 'Aren't you worried about the mad cow?'

'Nah, she can order for herself.'

And that's when the fight started.....

David Miers

SA/NT Chairman

It was great to be part of the AADS Mini Conference held recently in St Kilda. Although there were only two SA/NT members in attendance the value gained by attending the conference was significant. The impression left on my mind from the members was that of a united group of proprietors that are concerned about their futures and that of the industry. Attendance of the seminars and keynote speakers was strong and combined with the visits to Bosch and Denso the attendees were provided with a new, personal and professional drive to move forward to make their own businesses and AADS a stronger and more resilient association. The feedback from the suppliers regarding Adelaide being the next venue was also positive, so start planning for the next conference as it will be well supported.

As always the opportunity to meet and greet with other members and suppliers was invaluable and this again emphasises the importance of being a member and attending the conferences as many successful businesses were kick started by one great idea, which invariably came from a like minded person in a general conversation. For those potential state members or existing members who have let their membership lapse, there has never been a better time to join or rejoin the AADS as we are seeing change in our industry and need to have the support of a positive organisation behind them and you will see this coming from AADS.





It's All About Your Connections!

If it's not clear by now it should be, your connections are the key to getting things done. Whether you're looking for a product to add to your line or service, or someone with an "in," you can be sure you'll meet the right connection at the 2010 ADS International Convention & Tradeshow.

ADS has scheduled several networking events where you can make the right connections to take back home and tap into when you need fresh ideas, help trouble shooting a problem or good discussion with a like minded peer. Be sure to attend all and start building your industry network!

Get-Acquainted Reception

Tuesday August 3, 7:00 – 9:00pm

Celebrate the start to another Convention & Tradeshow and join us for an opportunity to meet and greet industry peers and friends while getting a glimpse of the many products and supplies available by the 2010 exhibitors.

Networking Luncheon

Wednesday August 4, 12:15 – 1:30pm

Enjoy lunch discussing the Convention or trouble shooting business questions with an old acquaintance or someone you've just met - expand your peer network!

Forerunners Annual Business Meeting & Networking Event

Wednesday August 4, 5:30 – 6:30pm

Are you 40 years old or younger and want to build your network of peers? If you've answered yes, then join us, the ADS Forerunners, for our annual business meeting and networking event. We are the future of the industry, the "up and comers", either newly started in the industry or the next generation of family owned businesses. This is our chance to start building our own network of industry peers and prepare to take ADS and the industry into the future.

Closing "Western" Event

Friday August 6, 7:00 – 10:00pm

Spend one last moment exchanging ideas with your peers. This year's informal closing event has "gone country" so pull out those cowboy boots and hats and join us for some boot scootin' music provided by the sounds of the Breckenridge.

Visit the website for more information and to register

www.diesel.org

2010 Conference

by Steve Johnston, Highway Diesel Service



Full marks to the organisers of the 2010 Annual Conference! The new simple format was good for me.

All the guys that went on the tour on Friday were very interested in the Denso injector repair procedure at Cornell's. The welcome reception on Friday night must have been a huge success judging by the hangovers on Saturday morning!

For the Saturday programme the highlight of the whole event was the truly inspirational presentation by Tommy Hafey. I am not in the least interested in AFL, yet his enthusiasm and message for life was infectious and I might add applicable to us all. Although he was 79 years old his memory was astonishing. He related his motto of life that we all must have a go and do our best. He gave numerous examples of footballers who were rejected by one club but with the right example and encouragement went on to be Brownlow Award winners with another club, moral, never give up, if you are down, get up and have another go! His advised all men to look after their health as well and get a regular check up. Women, he reckons live 8-10 years longer than men because they look after themselves better. Moral: if you don't want your wife getting married again and spending all your hard earned money with the new bloke – look after yourself.



"Frank Coleman gave an interesting update on his diamond plated tools for industry with a new tool for cleaning up the VE housings at the supply pump area."

Saturday afternoon was interesting as well with good short informative presentations by all. Frank Coleman gave an interesting update on his diamond-plated tools for industry with a new tool for cleaning up the VE housings at the supply pump area. Full marks to all who spoke, they were short and sweet and we had more time to talk over smoko.

with a new tool for cleaning up the VE housings at the supply pump area. Full marks to all who spoke, they were short and sweet and we had more time to talk over smoko.

After smoko we had another Keynote address by Donna Hanson on "How Technology Can Grow or Blow Your Business – Why you Must Get on Board or Get Left Behind". Frankly she didn't blow my hair back but she did have a few comments on using the internet to our full advantage and if we don't know how to get the best advantage from it, get some expert to set it up for us – namely some 15 yr old kid. There

were some highlights in Donna's address as to utilising such things as "YouTube" to advertise and she gave the example of the 16-year-old Canadian whiz kid pop phenomenon Justin Bieber who launched his career via

2010 ANNUAL NATIONAL CONFERENCE



Mike Rayne never let us down with a brilliant Keynote Address, "Diesel – A New Era of Growth".

the internet and was discovered through that. It does show the power of this medium to get a message out. Also we need to look at some of the forums on the Web that discuss how people got their vehicle repaired and their comments as to satisfaction or otherwise. Food for thought, we cannot dismiss this modern world's fascination with social networking and its power to deliver a message.

Saturday night was fabulous. We all were in awe of the hallowed MCG! Great meal thanks to Bosch in the Harrison Room Gate 1 of this famous ground. The band was totally too loud, yes I know I'm too old, but apart from that the evening was a great event. United won the Bosch test bench from MTQ. Must admit there were many new young faces present and that was great news for me as I can see them giving the AADS a lasting future. Judging by the conversation on our bus, all had a very good time but I am also suspicious there were a few sore heads come morning.

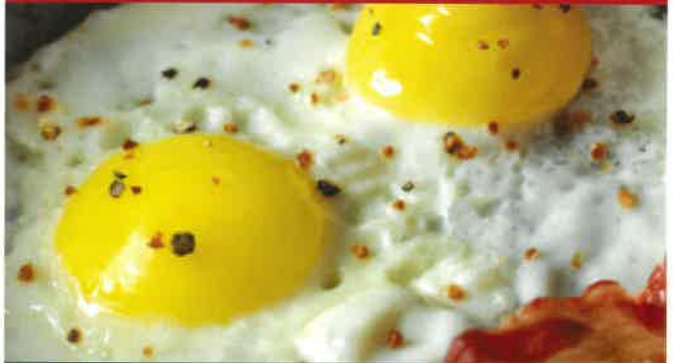
Sunday was also well attended. Mike Rayne never let us down with a brilliant Keynote Address, "Diesel – A new Era of Growth". There was a very loud round of applause after his informative presentation that included some forward predictions of our future. Happily he predicts that the internal combustion engine will well and truly see me out with projections of it lasting until 2100 and beyond – albeit with bio fuels taking over in the foreseeable future. Delphi do not see Hydrogen doing much until quite a few decades hence. He was upbeat



on Delphi's future with more new product arriving soon. More product more tools and the same old round about! Then we enjoyed a Champagne Breakfast complements of Delphi. After that, we had Jack Holstein tell us about "Life after Bosch". He gave quite a moving account of his new interests in retirement, some serious, some hilarious, but all very interesting. Doubtless he was happy to meet up with all the old gang again.

We were then left with a limited amount of time to spend with the Manufactures for Service Dealers

Leonie's Recipe



Egg and Bacon casserole style brekky, lunch or winter dinner

INGREDIENTS

- 4 Sausages
- 4 Bacon Rashers
- 3 Roma or other Tomatoes
- 4 Large Mushrooms
- 4 Eggs
- Toast or Crusty Bread to Serve

PROCEDURE

- Place sausages in a casserole dish with tomatoes and mushrooms
- Drizzle a little olive oil over and sprinkle with Oregano and/or Thyme
- Bake 15 mins in moderate oven
- Add Bacon. Cook for another ten minutes.
- Take out of oven and make wells for eggs.
- Crack eggs quickly into the spaces and pop back into the oven again for ten minutes.
- Serve with crusty bread or toast

Make the amount suitable for the number of people who are going to enjoy the meal.

The best thing about this recipe is the lack of fuss and cleaning up. My favourite things to avoid without compromising on the meal.



Meetings. As a personal comment – we need much more time for this important discussion. Most need to race off to the airport to catch planes home for work on Monday. I definitely need more time for these vital discussions.

Finally, I believe that it was worth the effort to attend as we always get new ideas, new inspiration and renewed enthusiasm from mixing with our peers in business. I applaud the volunteers who have extended themselves with their valuable time and energy so we can enjoy the conference. Thank you again.



DIESEL TORQUE

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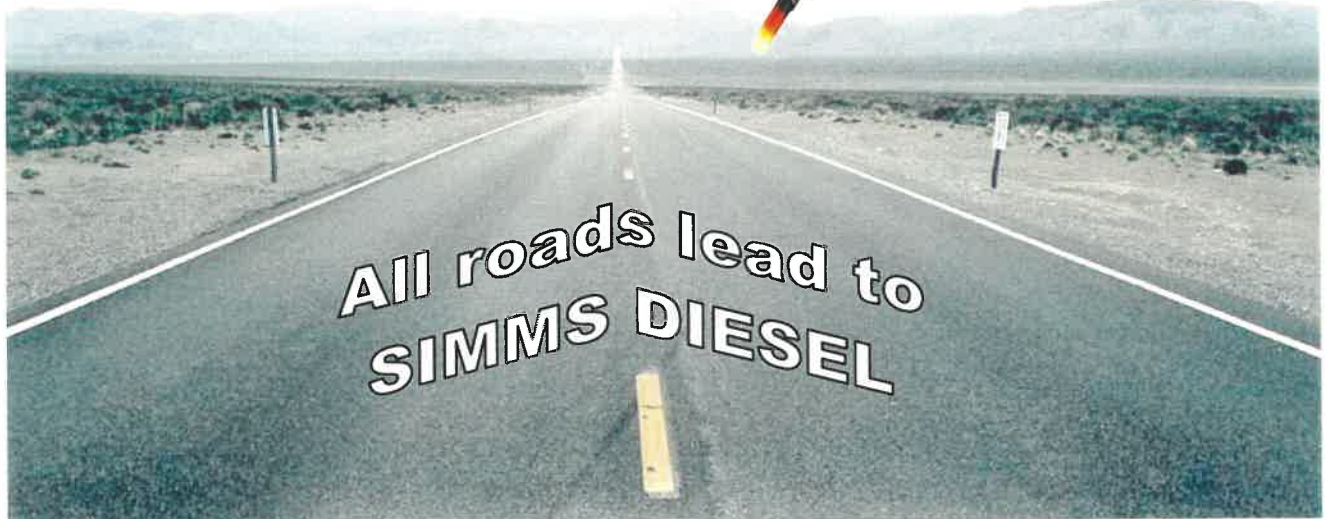
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