



<http://www.laahu.net/>

SEPTEMBER 2010 NEWSLETTER

RECRUITING

Full List of Benefits for being a member of LAAHU:

[www.nahu.org/member's area](http://www.nahu.org/member's_area)

Membership Application for any member looking to recruit someone new.

<https://www.nahu.org/eSeries/source/members/SignPay1.cfm?section=unknown&activesection=home&ProductValue=TXLUBBOCK&StateValue=TX>

PLEASE CALL THAT PERSON RIGHT NOW (BEFORE YOU FORGET) THAT MIGHT BE A GOOD FIT WITH US AT LAAHU AND INVITE THEM TO COME THURSDAY....YOU COULD BE ONE OF OUR RECRUITING PRIZE WINNERS.....THANKS FOR HELPING!

EDUCATION

Looking for a great Designation Program? Check out NAHU's Designation Programs for great opportunities to enhance your career. If you are interested, please contact Monica Loya (monica@sciologroup.com) for more information.



LAAHU

Lubbock Area Association of Health Underwriters

Monthly Meeting will be Thursday SEP 2ND
(1st Thurs every month) 11:30-12:30 with lunch served

SPEAKER: MIKE SMITH

Topic: MEDICARE—CE COURSE

Please email monica@scioligroup.com an RSVP If you are coming



LAAHU MEETING SPONSORSHIP

Would your company or a representative from a company you know like to be a Monthly LAAHU Sponsor?

Sponsorship: \$75 (1 month)

- 10 minutes at our membership meeting to discuss products
- And an ad in our monthly newsletter-

Our October meeting sponsor will be SENIORS CHOICE out of Houston

[Please mention it to anyone you think might be a potential sponsor](#)



CE UPDATE

Want to view your approved CEs On-Line?

Beginning February 17, 2009, registered CE providers began submitting electronic rosters for candidates who have completed Texas approved CE courses through the Sircon Compliance Express system. Visit Compliance Express to see it and register: www.sircon.com.

This new automated CE compliance monitoring system will allow licensees, insurers, and the Department to monitor the status of all licensees' compliance with Texas CE requirements.

All Texas CE Credits earned on 02-17-2009 and later must be reported to the Department's Continuing Education Compliance Contractor, Pearson Vue (PV). Reports (roster reports) should be entered on-line in Sircon Corp's Compliance Express. Sircon is PV's subcontractor. Compliant completion certificates will be generated automatically for providers, and the hours submitted will be recorded in a "banking" system that will track each individual licensee's progress toward meeting the Department's CE requirement. *The Sircon system will also report all non-compliers to the Department for administrative action.*

As well as being able to enter CE hours earned by licensees into the tracking system, providers will also enter new and revised courses on line. The ability will also be there to perform other functions, such as registering new providers.

For Agents

Sircon Compliance Express:

www.sircon.com

- 1) Under Quick Start, click "Look up Education Courses/Credits"
- 2) Under Inquiries, click "Continuing Education Transcript Inquiry"
- 3) Choose "Texas" as the state
- 4) Enter your License # and Last Name
- 5) Click "Submit"



September 2010

Cheryl's Communication Corner

We had a fantastic meeting in August with Senator Robert Duncan and Jared Wolfe. Both men gave us their perspective on the Healthcare Reform regulations and the challenges/opportunities that may be ahead of us.

We also had over 40 members and guests who participated in the 8 hour CE Small Group Certification Course on August 6th. We are proud to announce that all participants passed the certification course with flying colors!

Our September 2nd meeting will feature Mike Smith who will present a CE course on Medicare. Don't forget to join us at Lakeridge Country Club at 11:45 AM for this meeting. RSVP to monica@scioligroup.com. Look for more details soon. Della Gunn is planning our 2011 Symposium and will share some initial details with us at our September meeting.

Our next Board of Directors meeting is Tuesday, August 24th at 11:30 AM. We will meet at Texas Land and Cattle. Members are welcome to attend. Let me know if you have anything that needs to be addressed with the BODs.

Under the direction of Rebecca Allaire and George Keeling our CHIP Outreach efforts continue to move forward. George is coordinating efforts for the rural communities and Rebecca is working with the YWCA and LISD to plan details for our September 25th Outreach Event at Cavasos school. YOUR HELP IS NEEDED so mark your calendars for September 25th.

One example of the **VALUE of YOUR MEMBERSHIP** is the resources that are available on the NAHU website at www.nahu.org. I encourage you to visit this website often. Pay particular attention to the "Health Reform Resource Center." You can also ask questions about this topic at reformimplemenation@nahu.org.

The resource question this month from a NAHU/TAHU/LAAHU resource is from the NAHU website. www.nahu.org. The first 3 members to respond correctly to the question will have their names placed into a drawing for a \$100.00 gift card at our June 2011 chapter meeting. Email your responses to checlark@teamumc.com. Complete this sentence: "According to the



New Employers Form W-2 Reporting Requirements- It is important to note that the aggregate cost of an employee's health benefits _____ be included in the employees' taxable income."

I look forward to seeing you on September 2nd.

Cheryl

Please e mail Monica your RSVP FOR SEP 2ND MEETING so we can give the restaurant an accurate headcount. Thanks and see you on the 2ND!

monica@scioliigroup.com

