

Tim Tivis Biography



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Tim is the founder and CEO of the Pinnacle Training Group which specializes in sales, business development, leadership, strategic planning and staff performance training. Tim has 32 years of business development experience and has created businesses in the fields of financial services, organizational software and training and consulting.

Tim's awards include "Rookie of the Year" in 1985 for sales and service with The Southwest Division of The Prudential Insurance Company; The youngest president of The General Agents and Managers Association of West Texas, Who's Who Among American Small Business Owners (2004-2008) and a 10 time member of the top performing sales associates for three different companies. Since 2005, Tim has trained over ten thousand individuals through in-person, video and webcast programs across the country.

Tim is the author of three books and four online video series. His most recent publications include the book "Unleash Your Entrepreneur Factor" and the online video series to accompany it entitled "Wake Up and Dream, Living Your Personal Entrepreneurial and Sales Success Story"