

**“Getting it on  
the Schedule”**

**featuring**

**Sharon  
Roberts**



Direct from the prairies of Texas, ACCA of Upstate New York is proud to present the seminar of the year. Join ACCA as Sharon brings her style, wit and HVAC knowledge to the Rochester area for this once in a lifetime extravaganza. As a consultant, speaker and author, Sharon has a lot to share.

### Highlights of the seminar

- Developed especially for the internal support staff (Contractors & Vendors)
- Close more deals with just a few minor adjustments in what you say
- Improve client communications and be the Contractor of choice
- Turn phone calls into scheduled appointments and not just ball park pricing

**Thursday April 15, 2010**

**Rochester Home Builders Association 20 Wildbriar Rd, Suite D, Rochester, NY 14623**

Contact Michelle DeLeo at 585-232-4770 or [director@accapstateny.org](mailto:director@accapstateny.org) to reserve your spot today.....Space is limited, so don't delay

Two sessions to choose from

**8:00—11:30** or **1:00—4:30**

**ACCA Members \$99.00**

*Coffee / Bagels / Lunch / Snacks will be provided*

**Non-Members \$129.00**

