

Full-time Sales Person

Ballard Organics Soap Company, Washington State's only certified organic soap company is looking for a sales person to help increase the wholesale distribution of Ballard Organics products. A background in sales is required; experience in the natural/organic segment is preferred.

Sales person will:

- Follow leads provided as well as create their own leads.
- Maintain relationships with current Ballard Organics accounts. (For partial list of current customers visit http://ballardorganics.com/where_to_buy)
- Manage relationship with UNFI and all associated paperwork.

Your duties will be to find wholesale customers for our products and maintain those accounts with the perfect level of customer service which provides the customer with all the attention they need without being pushy.

Knowledge of the natural body care industry is helpful but not required. Bonus points to those who can explain the difference between "organic" and "certified organic" as these terms relate to body care.

We are seeking a hard worker who is interested in being part of our team. Ballard Organics applies environmentally sound and socially responsible standards to all that we do. We strive to use like-minded suppliers who provide superior ingredients so that we can create the highest quality products. We believe in ethical employment policies and giving every team member a voice in the direction of the company.

Job Requirements:

- Must be able to multitask
- Ability to work independently
- Good customer service skills and detail-oriented
- Ability to learn new skills and other related tasks
- Have a good attitude, take direction well as well as criticism
- Have pride in your job and work accurately in fast paced environment
- Applicant must have reliable transportation and be punctual.

Payment for this position DOE

Benefits include:

- Medical Insurance allowance.
- Paid vacation after one year of employment.
- Participation in employee stock incentive plan after one year of employment.
- Weekly soap allotment.

Email resume to resumes@ballardorganics.com

or

Mail to:

Ballard Organics Soap Company

Attn: Judy Francisco

P.O. Box 95527

Seattle, WA. 98145

Please do not call or deliver your resume in person, this will disqualify you from consideration.