



Stephen L. Cox

Bio

Stephen Cox is a nationally recognized, powerful and motivational speaker who began his career in property management over 14 years ago after recently receiving his degree in Theatrical Arts Performance from Southwestern Actors Conservatory. In pursuing his dream of becoming a famous Hollywood film actor he quickly realized the importance of having a paycheck. He began his employment as a leasing consultant with the hopes of soon finding that dream acting job.

Discovering he enjoyed property management he devoted all his time to learning all he could and soon found himself gaining recognition and winning awards for top performance and eventually earning the position of National Vice President of Marketing and Training working for some of the nations most acclaimed and recognized companies.

In his field, Stephen is considered the foremost expert in persuasion and negotiation techniques with an emphasis on Nuerol-Linguistic Programming. He has a strong commitment to providing outstanding multifamily training and has served on the education sub-committee for the development of the 2005 National Apartment Leasing Program (NALP) with NAA. He is a nationally favorite speaker for many associations and organizations. With a client list of over 200 management companies he is considered one of the most sought after speakers in the industry.

Stephen has a relaxed yet highly spirited philosophical approach to property management sales training which is both insightful and entertaining. With his combined experience in sales and theatrical arts, Stephen wows his audience with incredible enthusiasm and excitement! He is considered among his peers to be the ultimate salesman.



Featured Speaker for the following Association's

- California Apartment Association
- Texas Apartment Association
- Florida Apartment Association
- Indiana Apartment Association
- Apartment Association of Greater Dallas
- Arkansas Apartment Association
- Houston Apartment Association
- Tarrant County Apartment Association
- Washington Multifamily Association
- Triangle Apartment Association
- Boise Apartment Association
- Southern Nevada Multifamily Association
- Central Penn Apartment Association
- Idaho Apartment Owners Association
- Central Iowa Apartment Association
- North Carolina Apartment Association