




“... put a team to work for you.”



# Our Mission

- Formed out of a desire to provide the highest level of real estate service, the members of Carolina Mountain Group decided it was time for a new idea in real estate. While the “team” concept is nothing new to the real estate game, if you look a little closer those teams have one main agent and a bunch of people working for them. At Carolina Mountain Group we decided at the outset that in order for you to receive the most motivated assistance in selling your property you would need a team of equally dedicated full service agents able to provide for all your needs. So, if you are looking to sell in the area, let our outgoing personalities and determination aid you in selling or buying real estate in Western North Carolina.
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# Meet The Team



**Dwight Jenkins**

**Realtor/Broker**

**[Dwight@CarolinaMountainGroup.com](mailto:Dwight@CarolinaMountainGroup.com)**

I am a native of Asheville, North Carolina. I attended the University of North Carolina at Asheville and have a Bachelor of Arts degree in economics and sociology. I worked for 30 years in sales and marketing for Pfizer Pharmaceuticals and Warner Lambert Companies. I have lived and traveled across the U.S. from NC to VA/MD/GA/ CA and back to NC. Through my travels I have bought and sold many homes and properties across the country and enjoy helping people shop for and buy homes and land. I currently reside in Mars Hill, NC and I am building a home in Wolf Laurel Resort. Wolf Laurel Resort is a wonderful casual mountain resort offering beautiful long range mountain views up to 5,400 feet elevation. Enjoy on site golf, skiing, tennis, swimming, Appalachian trail hiking, horseback riding and relaxing. I am the on-site Wolf Laurel specialist for this office. Contact me to help you find your dream home in the mountains.

# Meet The Team



**Larry Wheeler**  
**Realtor**

[Larry@CarolinaMountainGroup.com](mailto:Larry@CarolinaMountainGroup.com)

I'm a native of Buncombe County, and have spent my life hunting, fishing, and hiking the mountains of Western North Carolina. I appreciate the beauty, majesty, and serenity of the mountains, and never get tired of looking at the ever-changing scenery. My wife and I live in Mars Hill. Our oldest daughter is a graduate of UNC-Asheville and teaches kindergarten at Evergreen Charter School. Our youngest daughter just graduated from Mars Hill College and will teach third grade at Candler Elementary School. We have two granddaughters. The only ones left at home are our Westie and Scottie, Rascal and Bayleigh. I specialize in large tracks of land and subdivisions. Contact me and we will walk the land to find your dream home or home site. I can show you some absolutely incredible places in Western North Carolina that you can call your own.

# Meet The Team



**Brian Barrett**

**Realtor**

**[Brian@CarolinaMountainGroup.com](mailto:Brian@CarolinaMountainGroup.com)**

Since moving from San Antonio, TX to Charlotte, NC in 1984, I have been spending my free time and summers in the mountains of Western North Carolina. After graduating from NC State University in 1996 with a B.S. in Ecosystem assessment, I spent a short stint in Park City, Utah. However, I could never forget about our beautiful NC mountains and returned permanently to Madison County in the spring of 1998. Since then my appreciation and love for what our mountains have to offer-skiing, hiking, biking, hunting, unspoiled vistas and quiet privacy-has only deepened. So, if you are looking to buy or sell in the area, let my outgoing personality and determination aid you in finding your dream location.

# Is Your Property Ready For Today's Market?



The real estate market in Madison County is heating up and many property owners in the area are putting their properties up for sale. If you are in this group, there are many things that you should consider before listing your property for sale:

- What is the current market value and marketing strengths of your property.
- What can you do to make your property have the best "curb appeal"?
- How do you choose a Realtor to market your property to sell quick and for top dollar?

We would be happy to sit down with you at your convenience to discuss these issues and provide you with a free market analysis. You may contact us at anytime: Brian Barrett (828)712-2867, Dwight Jenkins (828)215-8901, Larry Wheeler (828)776-9847.

# What We Provide Our Clients

- **Virtual Tours** - A Digital Tour that allows perspective clients to view and tour your property over the world wide web. Examples may be viewed at:  
[www.carolinamountaingroup.com](http://www.carolinamountaingroup.com)
- **Multiple Web Sites** - Not only will your property appear on [www.carolinamountaingroup.com](http://www.carolinamountaingroup.com), but it will also appear on [www.new-horizonsrealty.com](http://www.new-horizonsrealty.com) that's twice the exposure on the fastest growing segment of the real estate market for perspective buyers searching for their dream property.
- **GPS Mapping** - For larger properties, having the ability to mark special features on a topo map can significantly aid in the proper representation of your property and enabling better showings on your property.
- **Multiple Media Sources** - We carry a full page advertisement in *Homes&Land* - a monthly publication with nation wide distribution - which insures that your property will have exposure to thousands of prospects every month. New Horizons also utilizes the *Real Estate Weekly* and your property will appear periodically in this publication.
- **MLS** - As with most agents your property will be placed on the multiple listing service. However, with us it will be linked to your properties virtual tour and all listing information will be correct and accurate.
- **3** - *Three Realtors for the price of one to help market and sell your property for it's highest possible value.*

# Give Us A Call



We are currently offering a free home warranty to any of our residential clients who's house is listed for \$180,000 or more.

In addition, we are investing heavily in our online presence, the beginnings of which you are currently seeing. What does this mean to you?

85% of real estate shoppers visit the internet first.

By having a strong internet presence we can provide our clients with higher level of traffic.

So, choose a team who lives and works in Madison Co. and can offer you every advantage when it comes to marketing our property to it's fullest.