

# Rustic Glen Apartments

6301 Alfano Houston, TX 77076



### **FORECLOSURE**

#### FOR MORE INFORMATION CONTACT:

Kristin Higueros, Broker khigueros@tarantino.com

William Smith wsmith@tarantino.com

Matt Phillips, Broker <a href="matt@tarantino.com"><u>matt@tarantino.com</u></a>

Forrest Bass, Broker <a href="mailto:fbass@tarantino.com">fbass@tarantino.com</a>





### I. Offering Summary

- A. Executive Summary
- B. Investment Highlights

### II. Property Information

- A. Unit Mix
- B. Building Information
- C. Location Map
- D. Aerial
- E. Property Photos

#### III. Financial Summary

- A. Stabilized Underwriting (Proforma)
- IV. Rent Comparables
- V. Sales Comparables

#### VI. Additional Information

- A. Demographics
- B. 2009 Harris County Appraisal District (HCAD) Information
- VII. Information About Brokerage Services
- VIII. Disclaimer





Price: \$350,000

**Price/Unit:** \$8,750

**Price/SF:** \$8.41

Units: 40

Est. Rentable Sq. Ft. 30,000

Occupancy: 0%

Year Built: 1965

Land Area (Per HCAD): 0.955

**Proforma NOI:** \$72,872

Proforma Cap Rate: 20.82%

### **INVESTMENT HIGHLIGHTS**

- •EXCELLENT REHAB OPPORTUNITY
- •GREAT FOR OWNER-OPERATOR INVESTMENT
- **•SITUATED IN GREAT RENTAL MARKET**
- •LOCATED JUST OFF IH-45



The information above has been obtained from sources believed reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors, which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.



## Unit Mix and Post-Rehab Rent Schedule

Units	Type	Sq.Ft.**	Rent/Unit	Rent PSF	Total Rent	Total SF
28	1-1	700	\$505	\$0.72	\$14,140	19,600
4	1-1	800	\$535	\$0.67	\$2,140	3,200
4	1-1	900	\$575	\$0.64	\$2,300	3,600
4	2-1	900	\$595	\$0.66	\$2,380	3,600
40		750	<b>\$524</b>	\$0.70	\$20,960	30,000

<sup>\*</sup>Rents based on post-rehab market rates

## **Utility Information**

**Mechanical:** 

HVAC Electric Hot Water Boiler

**Metering:** 

Electricity Individual Water Master Gas Master

## **Building Information**

**Buildings:** One

**Style:** 2-story Garden Style

Roofs: Flat
Exterior: Brick
Driveways: Asphalt

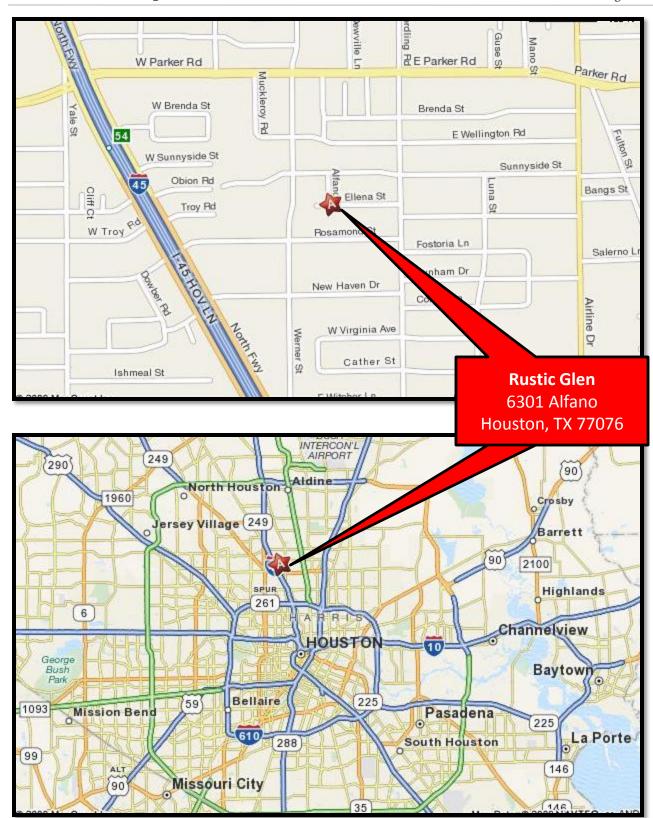
#### **Community Features**

- •Laundry Facility
- Vending Machines
- Leading Office

The information above has been obtained from sources believed reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors, which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.

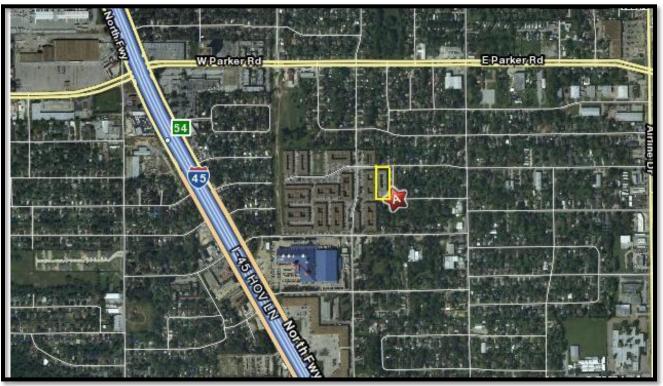


<sup>\*\*</sup>Sq Ft/Unit estimated

































_					-	
	_	7	г	_	=	
		1			۰	
		1				

INCOME		Proforma		
<b>Gross Potential Rent</b>		\$251,520	\$20,96	0/Month
Loss To Lease	2%	<u>(\$5,030)</u>		
Potential Rent		\$246,490		
Vacancy	10%	(\$25,152)		
Concessions	2%	(\$5,030)		
Other Write Offs	2%	<u>(\$5,030)</u>		
Rental Income	84%	\$211,277		
<b>Other Income</b>		\$8,000	\$20	0/ Unit/Year
<b>Total Rental Income</b>		\$219,277	\$18,27	3/ Month
EXPENSES			Per Unit	Per SF
Administrative/General		\$3,000	\$75	
<b>Management Fee</b>	5%	\$10,964	\$274	
Marketing		\$2,000	\$50	
<b>Contract Services</b>		\$8,000	\$200	
Payroll		\$32,000	\$800	
Repairs & Maintenance		\$16,000	\$400	
Utilities		\$30,000	\$750	
Real Estate Taxes*		\$20,441	\$511	
<b>Insurance</b> (est.)		\$14,000	\$350	
<b>Replacement Reserves</b>		\$10,000	<u>\$250</u>	
<b>Total Operating Expenses</b>		\$146,405	\$3,660	\$4.88

**Net Operating Income** 

\$72,872

<sup>\*</sup>Real Estate taxes based on 2009 value of \$810,000 and a 2.5237 rate





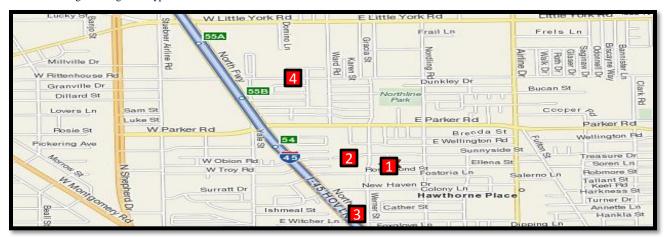
RUSTIC GLEN-SUBJECT PI	ROPERTY*			Occupancy:			
6301 Alfano				DOC:			
Houston, TX 77076					1		
Unit Type	No. Units	SF	Rent	Rent/SF	Total SF		
1Bd-1Ba	28	700	\$505	\$0.72	19,600		
1Bd-1Ba	4	800	\$535	\$0.67	3,200		
1Bd-1Ba	4	900	\$575	\$0.64	3,600		
2Bd-1Ba	4	900	\$595	\$0.66	3,600		
Total/Avg.	40	750	\$524	\$0.70	30,000		
*Rents based on post-rehab prof	orma market rates						
LA CASITA				Occupancy:	:		
313 Sunnyside				DOC:	1		
Houston, TX 77076							
<u>Unit Type</u>	No. Units	<u>SF</u>	Rent	Rent/SF	Total SF		
1Bd-1Ba**	415	668	\$420	\$0.63	277,220		
2Bd-1Ba	50	894	\$520	\$0.58	44,700		
2Bd-1.5Ba	20	1156	\$650	\$0.56	23,120		
2Bd-2Ba	102	942	\$620	\$0.66	96,084		
3Bd-2Ba	35	1241	\$720	\$0.58	43,435		
Total/Avg.	622	779	\$485	\$0.62	484,559		
NORDLING CHATEAU				Occupancy:	9		
5600 North Frwy				DOC:	1		
Houston, TX 77076							
<u>Unit Type</u>	No. Units	<u>SF</u>	Rent	Rent/SF	Total SF		
1Bd-1Ba*	57	667	\$510	\$0.76	38,019		
2Bd-1Ba	35	864	\$640	\$0.74	30,240		
2Bd-1.5Ba	14	888	\$640	\$0.72	12,432		
2Bd-2Ba*	34	995	\$660	\$0.66	33,830		
3Bd-2Ba	20	1152	\$665	\$0.58	23,040		
Total/Avg.	160	860	\$601	\$0.70	137,561		
CONCORD GREEN				Occupancy:	9		
7001 Northline				DOC:	1		
Houston, TX 77076							
<b>Unit Type</b>	No. Units	<u>SF</u>	Rent	Rent/SF	Total SF		
1Bd-1Ba	136	641	\$520	\$0.81	87,176		
2Bd-1Ba	44	857	\$645	\$0.75	37,708		
3Bd-2Ba	8	1281	\$815	\$0.64	10,248		
T . 1/4	100	710	<b>\$5.62</b>	<b>\$0.70</b>	105 100		

<sup>\*</sup>Est. post-rehab rent schedule

188

Total/Avg.

<sup>\*\*</sup>Averages amongst unit types



\$562

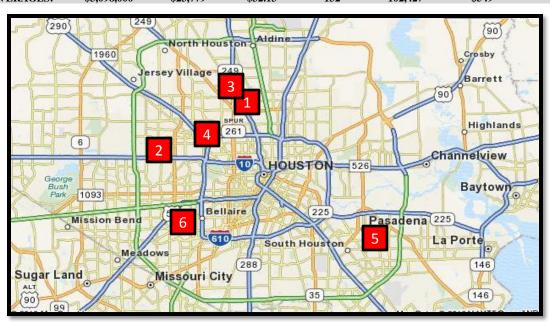
\$0.78



135,132

## Tabilized Sales Comparables

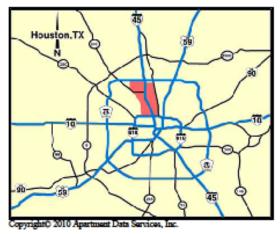
1 RUSTIC GLEN-SUF	BJECT PROPER	ГҮ				Occupancy:	0%
6301 Alfano Houston, TX 77076						DOC:	1965
<u>Date Sold</u>	<u>Price</u> TBD	Cost/Unit N/A	Cost/SF N/A	<u>No. Units</u> 40	<u>Total SF</u> 30,000	<u><b>Avg Rent</b></u> \$524	<u>Submarket</u> Aldine
2 CEDAR BRANCH 1217 Blalock						Occupancy: DOC:	90% 1973
Houston, TX 77055 <u>Date Sold</u> March-09	<u>Price</u> \$5,000,000	<u>Cost/Unit</u> \$21,368	Cost/SF \$25.56	<u>No. Units</u> 234	<u>Total SF</u> 195,654	<b>Avg Rent</b> \$612	Submarket Spring Branch
3 PARKWAY PLAZA 130 W Parker Rd Houston, TX 77076						Occupancy: DOC:	92% 1972
<b><u>Date Sold</u></b> April-09	<u>Price</u> \$3,950,000	<u>Cost/Unit</u> \$28,214	Cost/SF \$37.15	<u>No. Units</u> 140	<u>Total SF</u> 106,338	<u>Avg Rent</u> \$628	Submarket Aldine
4 ONE PINE 4300 Sherwood Ln Houston, TX 77092						Occupancy: DOC:	90% 1974
<u><b>Date Sold</b></u> April-09	<u>Price</u> \$3,050,000	Cost/Unit \$22,426	Cost/SF \$27.42	<u>No. Units</u> 136	<u>Total SF</u> 111,220	<u><b>Avg Rent</b></u> \$484	<u>Submarket</u> Brookhollow
5 VILLAS OF PASAD 1706 Pasadena Blvd Pasadena, TX 77502	DENA					Occupancy: DOC:	92% 1965
<u>Date Sold</u> June-09	<u>Price</u> \$1,700,000	<u>Cost/Unit</u> \$22,368	Cost/SF \$35.05	<u>No. Units</u> 76	<u>Total SF</u> 48,507	<b>Avg Rent</b> \$553	<u>Submarket</u> Pasadena
6 GREENTREE AT T 6414 Alder Houston, TX 77081	THE GARDEN					Occupancy: DOC:	95% 1970
Date Sold November-09	<u>Price</u> \$1,790,000	<u>Cost/Unit</u> \$24,521	Cost/SF \$35.50	<b>No. Units</b> 73	<u>Total SF</u> 50,417	<u><b>Avg Rent</b></u> \$468	<u>Submarket</u> Gulfton
AVERAGES:	\$3,098,000	\$23,779	\$32.13	132	102,427	\$549	

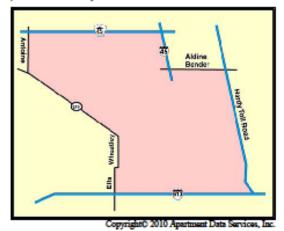




#### Northline/ Aldine

Market-TRAC - January 08, 2010 - Houston, Tx





Market Summary: This table shows the general statistics for the market. The prices and rental rates are displayed as effective - net of concessions and electric utility adjustments.

# of Operating Communities 75
# of Operating Units 10,672
Avg Units/Community 142
Avg Size (sf) 841
Avg Price (\$/mo) 567
Avg Rental Rate (e/sf/mo) 67.4
Avg Occupancy 88.7%

Occupancy:

Occupancy & Rental Rate Trends: This table shows the occupancy and rental rate trends that have occurred over the last 3, 6 and 12 months. These trends are expressed in annualized terms.

Last 6 months	2.5%	
Last 12 months	3.1%	
Rental Rates:	Last 3 months	7.1%
Last 6 months	2.3%	
Last 12 months	-1.6%	

Last 3 months

1.096

Absorption: This table shows the absorption (change in the number of occupied units) for the market on a quarterly basis. The table displays the number of units absorbed as well as the percentage of units absorbed in relation to the total number of units in the market.

10/09 to 12/09 Units absorbed 37 % of market 0.35% Units absorbed 7/09 to 9/09 74 % of market 0.69% 4/09 to 6/09 Units absorbed 10 % of market 0.18% Units absorbed 187 1/09 to 3/09 % of market 1.75%

Construction: This table shows the new construction that has occurred in the market. The average year of construction is calculated based on the number of communities and the number of units in the market.

Avg YOC/units

Copyright© 2010 Apartment Data Services, Inc. All Rights Reserved

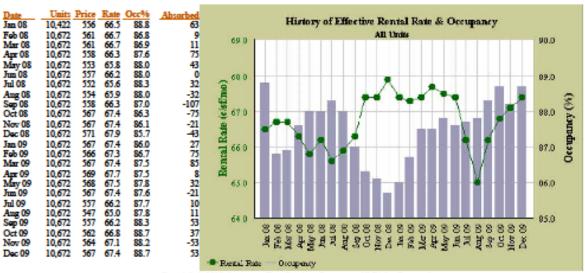


1979

Avg Security Deposit	\$183
Avg Pet Deposit	\$263
# of communities with:	
Move-in Specials	12
Months Free Specials	3
Floorplan Specials	11

Floorplans (ALL): This table shows statistics for ALL the units in the market. Along with the totals, the table displays the information by Class (A,B,C and D). Prices and rental rates are displayed as effective - net of concessions and electric utility adjustments.

	Total		Class A	Class B	Class C	Class D
# of Communities	75	- 1	1	17	37	20
# of Units	10,672	1	84	2,757	6,246	1,585
Avg Size (sf)	841	- 1	647	846	846	825
Avg Price (\$/mo)	567	1	662	672	559	408
Avg Rental Rate (¢/sf/mo)	67.4	- 1	102.3	79.4	66.1	49.5
Occupancy	88.7%	- 1	96.4%	92.2%	89.5%	78.9%



Copyright© 2010 Apartment Data Services, Inc.

All Rights Reserved





## Tarantino Properties, Inc.

Approved by the Texas Real Estate Commission for Voluntary Use

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

## Information About Brokerage Services

efore working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### IF THE BROKER REPRESENTS THE OWNER:

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written listing agreement or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

#### IF THE BROKER REPRESENTS THE BUYER:

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

#### IF THE BROKER ACTS AS AN INTERMEDIARY:

A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- (1) shall treat all parties honestly;
- (2) may not disclose that the owner will accept a price less than the asking price unless authorized inwriting to do so by the owner;
- (3) may not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
- (4) may not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions of the other party.

#### If you choose to have a broker represent you,

you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

Real estate licensees asks that you acknowledge receipt of this information about brokerage services for the licensee's records.

Buyer, Seller, Landlord or Tenant

Date

Texas Real Estate Brokers and Salesmen are licensed and regulated by the Texas Real Estate Commission (TREC). If you have a question or complain regarding a real estate licensee, you should contact TREC at P.O. Bot 12188, Ausin, Texas 78711-2188 or 512-465-3960.



Realty One Software, PO Box 2489, Amarillo, TX 79105 (888) 383-8515

038

Provided by: Kristin Higueros 07/01/2004

ID: Salado at Walnut Creek



The purpose of this presentation is to provide the reader with certain information, which may be helpful in an analysis of the property described herein as a potential real estate investment. In this regard, the information contained herein has been obtained from various sources, which include personal observation of the property, data supplied by the owner and/or staff and other sources. No guarantee is made or responsibility is assumed for the accuracy or adequacy of data obtained from any sources, estimates made by any agent of Tarantino Properties, Inc, arithmetic errors, prior sale information, withdrawal from the market, any price change or any event beyond the control of Tarantino Properties, Inc.

For your protection you are urged to make your own analysis of the contents presented herein and investigate and verify to your own satisfaction the contents presented herein and any other related matters and information. It is further recommended that your attorney advise you on all legal matters, that your CPA advise you on all tax matters and that you have qualified engineers and tradesmen certify as to the physical aspects of the property, including but not limited to the condition and operational nature of all improvements thereon, if any, and the environmental condition of the property. Tarantino Properties, Inc. makes no representation or warranty as to (i) the physical condition or nature of the property or its suitability for any particular purpose (ii) the compliance of the property with any applicable law, rule, regulation or ordinance, including but not limited to zoning laws, restrictive covenants or other restrictions and environmental laws.

