

YES, I would like perpetual protection with Stan Perkoski's Home Services.

Name: _____

Email: _____

Address: _____

City: _____ State: _____ Postal Code: _____

Home: _____ Cell: _____ Work: _____

Annual Payment Amount: _____

Enclosed Check # _____ Credit Card Payment Visa MC

Card #: _____ Exp. Date: ____/____/20____ VIN: _____

Signature: _____

Detach & return with payment or credit card authorization to: SPHS, 1818 Marsh Rd., Wilmington, DE 19810 or call 866-PERKOSKI, and we will take your credit card information by phone and send a receipt by email.

I authorize SPHS to automatically renew my contract and send me a statement at the end of 12 months.

Choose Your Plan:

- All THREE** \$189 per year
 Plumbing Heating AC
- Choose TWO** \$139 per year
 Plumbing Heating AC
- Choose ONE** \$89 per year
 Plumbing Heating AC
- Oil appl. +\$125ea Add'l system +\$89ea

Plans include: where applicable

- 31 Point Spring &/or Fall HVAC Inspection.
- Comprehensive Annual Plumbing Inspection.

Stan Perkoski's Exclusives with ALL Plans:

- Annual carbon monoxide safety inspection on fuel-burning heaters including water heater.
- Annual water heater anode rod inspection for flood protection & extended life.

Stan Perkoski's is the **only** area company to include these two crucial inspections WITH ALL PLANS at no extra charge.



“I've heard that heating contractors use service agreements & seasonal tune-ups as a way to sell

home owners repairs that they really don't need.”

Our interests are better served by helping customers find comfort and savings. Satisfied customers are the ones most likely:

- To call us when things go wrong,
- To come to us when their system needs replacing,
- To recommend us to their friends and family.

Our success depends on returning customers and their referrals.

If your Stan Perkoski's technician makes a recommendation, you can be sure he's trying to help you create a more comfortable and healthy home environment. He's trying to help you save money — not have you spend it needlessly.



Just think about how hard your heating/ac system is working for you.

- It's working 24/7/365,
- It has many moving parts,
- By its very nature, it is subject to extreme temperature changes which stress metal parts.

Just about everyone would agree that it would be crazy to run your car without periodic maintenance. Yet most homeowners never think about their heating/cooling systems — **that is until they break down.**

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There are two schools of thought when it comes to annual maintenance.



One will cost you \$7,400* in higher bills.

* Estimate of extra energy and repair costs for the typical MidAtlantic homeowner over the life of a home system when system is not regularly maintained.



The other will save you enough to pay for your next system.

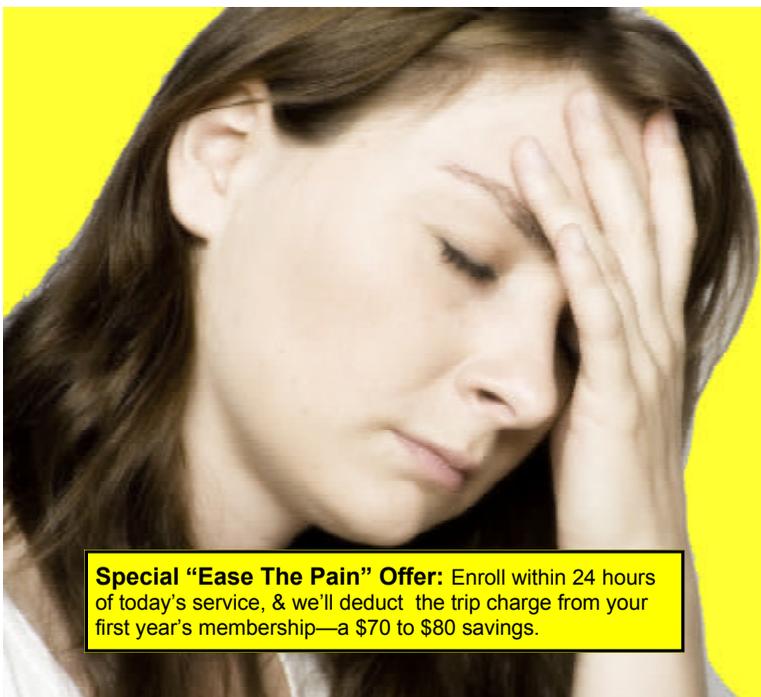


We are so confident in our seasonal tune-ups, safety inspections and their recommendations, we make the following GUARANTEE:

In any year that your unit breaks down, we will refund the cost of its seasonal service or credit it toward its repair or replacement.



866-PERKOSKI 866-737-5675



An Unexpected Breakdown Can Really Ruin Your Day!

Here's an Easy Way to End Such Disruptions to Your All-Too-Busy Life:



PERPETUAL CARE CLUB

**Priority Service • Special Club Savings 11.5% Off Parts & Labor
Fewer Breakdowns • Extra Years of Service from Your Systems
Longest Warranties In Our Industry 6 Years Repair, 10 Years Replacement**

Special "Ease The Pain" Offer: Enroll within 24 hours of today's service, & we'll deduct the trip charge from your first year's membership—a \$70 to \$80 savings.

“If it’s working, it must be okay”

With advances in engineering, today’s systems don’t break down as often as they once did. So many homeowners don’t call for service until systems fail. But just because it’s running, that doesn’t mean your system is running right. **In fact, a typical system loses between 3% and 10% efficiency in each year maintenance is neglected.** That’s why **ALL manufacturers’ warranties require “annual maintenance by a qualified technician.”** Just check your owner’s manual.



Changes happen so gradually, you most likely won’t even notice:

- If your energy bills are up a couple of dollars from the same period last year,
- If temperatures swing another fraction of a degree from the last month’s performance,
- If one room is just a degree warmer than the next.

Before you know it, you’ll have grown used to a system that performs nothing like the one that was installed in your home.

- **Your bills will have grown to between 20% and 30% higher than when the system was new.**
- **Temperature swings will have lengthened to as much as seven degrees from the thermostat setting.**
- **Room-to-room variations will have increased to as much as five to seven degrees.**

We see it all the time! 7 out of 10 of our repair calls are for systems that were not properly maintained.

Most repairs, including those expensive after-hours emergency calls, could have been prevented with regular seasonal maintenance.

Seasonal cleaning of your heating/cooling system insures proper air flow and system balance. Imbalance can cause short-cycling which not only wastes energy but leads to increased metal expansion and contraction and thus premature parts failure.

Fuel-burning equipment must be checked annually with precision instruments for:

- **Incomplete Combustion.** Improper draft, smoke and high carbon monoxide levels indicate inefficient fuel burning.
- **Excessive Flue Temperatures.** Signs that too much heat is escaping the home.
- **Carbon Monoxide Leaks.** The safety of your family depends on it.

Air conditioners and heat pumps require these important annual services:

- **Cleaning of the (inside) Evaporator and (outside) Condenser Coils.** Accumulated dirt reduces airflow & interferes with the coil’s ability to transfer heat.
- **Checking for Refrigerant Leaks.** A system 10% low on coolant will cost about 20% more to operate.

Your entire system must be checked regularly for:

- **Proper Operation of Controls.** Out-of-calibration controls waste energy & create wide temperature swings.
- **Loose Electrical Connections.** These will overheat wires leading to parts failure or even fire.
- **Needed Lubrication.** Or parts will wear out faster and need more electricity to operate.

Relax & save too with Stan Perkoski’s plumbing protection:

When your plumbing systems are automatically scheduled for annual inspections, cleanings and adjustments, you can be sure potentially costly and hazardous problems will be detected. Proper maintenance promotes longer life, fewer breakdowns, lower utility costs and the prevention of scald injuries or catastrophic home flooding.

1. **Emergency Tagging System**—quick, easy identification of emergency shut-offs.
2. **Water Heater Maintenance and Inspection**—drain and remove sediment, check operation. Check pressure relief valve. Adjust thermostat for greater efficiency and safety. Check anode rod. **Regular inspection of this critical component can as much as double the life of your water heater and prevent catastrophic tank failures. Yet Stan Perkoski’s is the only area service company we know of that performs this annual inspection for every maintenance agreement customer at no extra charge.** Learn more at LEAKSNHEAT.com.
3. **Gas Water Heater Safety Check**—Carbon monoxide is potentially deadly. But few realize that even low level exposure can affect family health. Symptoms are often mistaken for colds and flu.
4. **Toilet Maintenance**—Leaking toilets are responsible for thousands of wasted gallons annually in the typical American home. We inspect tanks, conduct a dye test for leaks and check ballcocks and flappers.
5. **Water Pressure Regulator Check**—We evaluate the pressure of your incoming water line and make necessary adjustments.
6. **Safety Check throughout Your Entire Home**—We inspect your entire plumbing system; tighten loose faucet handles, check packing nuts and make minor adjustments as needed.

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And Don’t Forget These Exclusive Membership Benefits:

- **Priority Scheduling**
- **11.5% Off on Parts & Labor**
- **Exclusive Club Savings Offers**
- **A \$250 Gift Card**—to use toward any non-emergency heating/cooling replacement
- **Absolutely the Longest Warranties in Our Business . . . Bar None!**
Parts & Labor — 6 years on every repair / 10 years on every replacement.