

The Partner Plan

A 3-Month Action Plan to Help People Create Physical and Financial Health

3	Months:		

"The clock is ticking for MAP Pool Shares"

A wise man ought to realize that his physical and financial health is one of his most valuable possessions"!

Who is a Partner? 1) One who joins with another Partner in the activity of the
3-Month Partner Plan jointly working the VNI business. One who wholeheartedly
supports the Partner Plan Marketing Strategy (pages 5-6). Choose a Partner for 3 months:
(name)

What is the *Partner Plan?* A strategic and proven 3-month marketing plan designed for two Partners to work together for the purpose of 1) Promoting VNI products, 2) Creating a VNI Network of Representatives, and 3) Achieving a new VNI rank.

5 Elements of the Partner Plan in Order of Importance

1. The Product:

- a. Prodovite is a proprietary liquid <u>system</u> that allows premium quality nutrients to positively affect the blood in an astonishing five minutes. LIFE IS IN THE BLOOD! Leviticus 17:11
- b. A monthly <u>consumable</u> product like Prodovite can impact people's lives every day physically and financially
- c. Easy to share with family and friends
- d. Be a living product of the product then share your life with others.

2. The 3-Month Marketing Strategy: Seepage 4.

- a. The VNI Resources... See page 4#2.
- b. The Partner Plan... You hold it in your hands.
- c. The Rhythm of Activity... It consists of the daily, weekly, quarterly and yearly activity. All creation grows and functions within a rhythm of activity day by day! See page 4.
- d. Easy to duplicate

3. The VNI Compensation Plan:

- a. Designed to grow organically via reproduction. Don't hype it!
- b. Give and you shall receive!!
- c. Be patient and do not despise small beginnings.
 - i. Wealth hastily gotten will dwindle, but those who gather little by little will increase it. Prov. 13:11
- d. Easy to explain
- e. The blessing of the Lord brings wealth...Prov. 10:22

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a. What would you like your health and monthly income to look like in 5 yrs.

Write it down: Health: _____ Monthly Income: ______
b. This is called VISIONEERING...book by Andy Stanley
c. Your vision becomes the <u>pathway</u> for your Partners to walk with you in

5. Your Team Partners

achieving their goals!

- a. Choose your Team Partners from those who are committed to the Partner Plan!
- b. Numbers 1, 2 and 3 on page 3 have already been created for you and are in place to help you create your VNI Success. ALL YOU HAVE TO DO IS CREATE NUMBERS 4 AND 5!
- c. Your Partners will choose to be a part of your team for what you can offer them: Learn, Do, Share and then Partner!
- d. Finding your Team Partners is a worthwhile 5-year journey because committed Partners will raise your compensation to the highest level.

Four Benefits of the *Partner Plan*:

- 1. An easy duplicable system to create a substantial and sustainable network
- 2. An early Partner monitoring system: Who will and who won't succeed in your Partner Network? Answer: Those who work the Partner Plan.
- 3. It helps one to focus and reduce mistakes while on one's learning curve.
- 4. A positive and motivational business-partnering experience.

Four Things to do Weekly:

- 1. Attend a Monday Evening Event or Conference Call
- 2. Work your Prospect List and do great Follow-Up
- 3. Monitor your Prospecting progress on pages 6-7.
- 4. Work your Checklist on page 10.

The Partner Plan Marketing Strategy:

- 1. Use the **Product Daily** and let others sample them.
 - a. Use one bottle of Prodovite per month for your health and share three sample bottles with three people per month for your wealth. Put these two on "monthly product subscription". (Autoship)
 - i. Give literature with the product sample. Share hand-to-hand; not head-to-head!
 - ii. Add other VNI products as needed and/or desired.
 - iii. Direct prospects to the VNI Resource in #2 below. Make copies.

2. Plug into all VNI Resources

- a. www.LiveBloodCellVideo.com (2 min.)
- b. Gina Bender (Presidential Director) 336-918-7593
 - i. Gina is an excellent VNI Resource including 3-ways. Call/say hi.
- c. <u>www.VNIMovie.com</u> (13 min presentation you can use to do a meeting)
 - i. www.VNIWebinar.com (more content than b)
- d. www.OnThePathToVictory.com (Your Team Resource Site)

Monday Evening Support Calls and/or Events

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1<sup>st</sup> Monday Evening Team Call 7 pm EST 712-770-4160 Code: 152294#
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1st Monday Evening Product Call 8 pm EST 712-770-4160 Code: 152294#

2nd Monday Evening Meet with Partners in person, meeting or on a call. TBA.

3rd Monday Evening Team Call 7 pm EST 712-770-4160 Codes: 152294#

3rd Monday Evening Business Call 8 pm EST 712-770-4160 Codes: 152294#

 3^{rd} Monday Evening Business Call...7 pm EST..712-770-3140 Codes: 152294#

- e. VNI Customer Service: Monday Friday... 9am 6 pm EST
 - i. 215-256-1486 or 866-881-1624

3. Attend the *Quarterly Partners Training*:

- a. Saturday ... August 12 and November 11th.
- b. Place and time to be announced.
- 4. Attend the **2018 VNI** *Annual Conference*. To be announced!
- 5. Stay in touch with your **<u>Upline</u>** to ask questions and to stay connected.

The Prospect List

- List your first 5 prospects on page 7 and give a FREE small sample bottle of Prodovite to 3 within the first 30 days.
- Follow-Up: Try to set up a 3-Way with your Upline.
- Invite each person to a First or Third Monday Evening Conference Call
- Don't prejudge people when listing them on your Prospect List
- Every month <u>add</u> 5 new Prospects to your Prospecting Prospects List on page 7.
- WORKING PAGES 6-7 EVERY WEEK IS CRITICAL FOR YOUR VNI BUSINESS SUCCESS!

Follow Up	
Within 1-3 days call the person you gav	ve a sample bottle of Prodovite to: Example of
call: "Hi John. This is	. (Do some small talk). <i>Just wanted to get back</i>
with you and invite you to a Prodovite I	Product Call.
Three things on the call: 1) Don't go in	to depth trying to explain the product; That's
what the Prodovite Product Call is for.	2) Ask them if they would like more
information. 3) Don't pressure.	

Prepare yourself mentally to receive 3-4 NO's out of 5! Play the numbers and you win!

Prospecting Prospects (make copies of this form) Name Telephone **Date Resource** Prev Prod Rep NO Prospecting Prospects (make copies of this form) Name Telephone **Date Resource** Prev Prod Rep NO

Prodovite Sample Giveaway

Share 1 Bottle or more of Prodovite Concentrate with 3 individuals each month. $$65 ext{ x}$ 12 months = \$780 for 36 Prospects. This should generate 12 First Level Representative legs and should generate per month what you spent all year.

The Concentrate is like the seeds in an apple. You can count the seeds in one apple. You can't count the apples in a seed once the seed is planted and harvested. So it is with giving someone a sample bottle of Prodovite. Trust God when He says, "Give and you shall receive"!

When giving a VNI Sample Bottle, give them a copy of these VNI Resources

- a. www.LiveBloodCellVideo.com (2 min.)
- b. Gina Bender (Presidential Director) 336-918-7593
 - i. Gina is an excellent VNI Resource including 3-ways. Call/say hi.
- c. <u>www.VNIMovie.com</u> (13 min presentation you can use to do a meeting)
 - i. www.VNIWebinar.com (more content than b)
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- e. 1st Monday Evening Team Call 7 pm 712-770-4160 Code: 152294#
- f. 1st Monday Evening Product Call 8 pm 712-770-4160 Code: 152294#
- g. 2nd Monday Evening... Meet with Partners in person or on a call.
- h. 3rd Monday Evening Team Call 7 pm 712-770-4160 Code: 152294#
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- j. VNI Customer Service: Monday Friday... 9am 6 pm EST 215-256-1486 or 866-881-1624

Am I qualified to earn a bonus this month?

Rep Qualifications:

- My personal order is 130 PV or more
- I have 1, 2, or 3 personally sponsored Active Reps (130 PV per month) to get paid 1, 2, or 3 levels in the uni-level compensation plan.
- I have a group volume (GV) of 375 GV

Manager Qualifications:

- My personal order is 130 PV or more
- I have 3 personally sponsored Active Reps (130 PV per month)
- I have a group volume (GV) of 1,125 GV

Executive Manager Qualifications:

- My personal order is 130 PV or more
- I have 3 personally sponsored Active Reps (130 PV per month)
- I have a group volume (GV) of 4,525 GV

MAP Pool:

- MAP Pool is comprised of 1% of the global commissionable volume (CV) of VNI. Representatives who qualify will receive one or more shares in this Pool that will be divided between the numbers of issued shares.
- New Representatives will have 90 days from the 1st of the month following the month they enrolled to participate in the MAP Pool.
- As a new Representative, you must have a monthly auto-ship of 130 PV or more and have a minimum of 5 personally sponsored Reps who each have a monthly auto-ship of 130 PV or more. Auto-ships must pull in the month you qualify. Your personally sponsored cannot go off auto-ship until after the 15th of the following month.
 - This earns the Sponsor Rep 1 share in the MAP Pool.
- 10 personally enrolled Reps qualifies the Sponsor for 2 shares.
- 15 personally enrolled Reps qualifies the Sponsor for 3 shares, etc., etc.

 The total number of shares you qualify for is the final amount you can earn get as many people as you can to do an auto-ship with a minimum of 130 PV!

Note all the many financial perks attached to the Uni-Level Compensation Plan.

My 3-Month Self-Accountability Checklist for My VNI Business Success

You alone are accountable for your VNI Success! Check off the lines on the right!

	Next 3 Months:		
1.	I listed my first 5 Prospects on page 6	v	V
2.	I added 5 new Prospects every month (pages 6-7)		
3.	Each week I attend a VNI Business Event or Call		
	a. First Monday Eve VNI Product Conference Call		
	b. Second Monday Eve Partners Meeting or Call		
	c. Third Monday Eve VNI Business Conference Call		
4.	I gave away my three samples this month		
5.	I sponsored 5 new Reps this month to qualify for another share		
	in the MAP Pool during my first 90-days as a new Rep.		
6.	I advanced one or more ranks this month		
	Note: Your next VNI Rank is achieved by the actions you take ev	ery week!	
	Note: Each check = 1 Point. 24-20 Points = Excellent. 19-	15 Points =	Great
	Less than 15 Points = "I'm capable of more focus on my success	·"!	
	Bonus Point: I attended the Quarterly Partners Training Yes:		_

"The number-one factor holding people back from achieving what they are truly capable of is not a lack of knowledge, intellect, or information. It's not a new strategy or idea. It's not a larger network of connected people. It's not hard work, natural talent, or luck. Of course all these things help and they all play a factor, but they are not the factors that make a difference. The marketplace only rewards those ideas that get implemented. Execution is the single greatest market differentiator. The barrier standing between you and the life you are capable of living is a lack of consistent execution. Effective execution is the path to accomplish the things you desire."

Book: The 12-Week Year by Brian Morgan

Add activities to your monthly schedule as you and your Partner see fit. I urge you to strive for excellence, not perfection. Remember that your weekly/monthly plan contains the top priorities that will add the most value and have the greatest impact on your future success.

Work this accountability sheet with your Reps!

VNI Compensation Plan

			Executive		Executive
	Rep	Man.	Manager	Director	Director
PV	130	130	130	130	130
GV	375	1,125	4,525	13,575	30,000
Person	ally				
	ed 1/2/3	3	3	4	4
Level					
1	5%	5%	5%	5%	5%
2	5%	5%	5%	5%	5%
3	10%	10%	10%	10%	10%
4		6%	6%	6%	6%
5			6%	6%	6%
6				5%	5%
7					5%
8					
9					
10					

Requirements for following Ranks

Director: 2 legs where each leg contains a minimum of one qualified Manager or higher in leg

Exec. Director 1 leg that contains a qualified Executive Manager or higher in leg

2 legs where each leg contains a minimum of one qualified Manager or higher in leg

- 1. Qualified means having the required PV, GV and personally enrolled according to Rank listed above.
- 2. The Representative rank will be paid up to 3 levels of commission based on the number of personally sponsored people.
- 3. Example: 1 sponsored get paid on 1 level 2 sponsored get paid on 2 levels 3 sponsored get paid on 3 levels
- 4. Representatives' rank must have a minimum of 130 PV and 375 GV in order to get paid commissions.
- 5. Executive Manager or higher are required to be on Auto-Ship to be paid commissions.
- 6. There are 5 more Rank Levels to be achieved and rewarded beyond Executive Director. See VNI Compensation Plan.
 - Vice President
 - Presidential Director
 - Envoy
 - Ambassador
 - o Crown Ambassador

VNI Bonuses and Awards

Three Bonuses you can qualify for immediately as a new Representative

Fast Start Bonus: 30% bonus paid to the Sponsor when their newly sponsored Rep places a

minimum order of 130 PV or more. No Un-Level commission is paid on the 130 PV or more order yet the amount will count as GV for the sponsor. Fast

Start is not paid on discount package orders.

Victory Bonus: VNI will pay the sponsor 10% on the commission checks on each of his/her

personally sponsored Reps every month you maintain a min. of 225 PV.

MAP Pool Bonus: VNI sets aside 1% of the global commissionable volume each month to be

divided into lifetime shares between the numbers of shares in the pool.

New Reps will have a window of 3 months after the month they registered to

earn shares. One share is earned per 5 Reps personally sponsored.

Additionally shares are earned per 5 additional Reps personally sponsored.

Once the 3-month window is closed no additional shares can be earned...ever!

Each month the 5+ Reps must be qualified Reps.

Both Sponsor and sponsored Reps must be on AutoShip to qualify for shares.

Example: In any given month, if VNI paid commissions on 1 million Commissionable Volume x 1% = \$10,000 paid out in Pool divided by 100

shares each share would be worth \$100.

Match Award: VNI will match the commission check the month after the Rep has reached the

following rank for the first time: Manager – Exec. Manager – and Director.

Note: the month following the month the Rep reached those ranks the Qualified

Sponsoring Rep will receive a double commission check.

Rank Maintenance: Representatives will receive a one-time bonus for maintaining the following

ranks for a minimum of 3 consecutive months. Manager/\$250

Executive Manager/\$500 Director/\$750 Executive Director/\$1,000

Elite Bonus Award: The Elite Bonus Pool is comprised of 1% of the Global monthly

commissionable value for VNI. Presidential Directors and Ambassadors qualify

VNI Application

Date:	Name:		
		Pas	
Mailing Address:			
Shipping Add	lress: Same as abo	ove	
Other:			
Email:			
		r Business Card: VNIinc.com/(Y	
	- •	****	
* * * * * * * * * * * * * * * * * * * *		*****	
Credit Card Number	er:		
Exp:	Code:	Name on Card:	
Billing Address of C	Card: Same as Mailing A	Address above:, or	
Sponsor:			
Products Ordered:	Autoship: Yes	No	
		Bottle Concentrate (\$65)	n-Sorb(\$65)
	Reward (\$75)	Thion Extra (\$75)	
Customer Service: 8	366-881-1624 (Monday-	Friday9 am to 6 pm EST.)	
Gina Bender: 336-9	18-7593 (Call and say hi	i) <u>www.OnThePathToVict</u>	cory.com (Recourses)
You have 3 months	following the month yo	ou became a Representative to 6	earn MAP Shares.
Note: Monthly Autos canceled anytime.	ship maxes out the Comp	Plan and MAP Shares. Autoshi	p can be adjusted or
Signature:		Phone Registration:	Date:

VNI Application

Date:	Name:		
	Rep ID:	Pas	sword:
Mailing Address:			
City/State:			Zip:
Shipping Address: _	Same as ab	oove	
Other:			
Phone:			
Email:			
		r Business Card: VNIinc.com/(Y	

Credit Card Number:			
Exp:	_ Code:	Name on Card:	
Billing Address of Card: S	Same as Mailing A	Address above:, or	
			_
Sponsor:			
Products Ordered: Auto	oship: Yes	No	
Prodovite (\$	3-	Bottle Concentrate (\$65)	n-Sorb(\$65)
Brain Rewa	ard (\$75)	Thion Extra (\$75)	
Customer Service: 866-88	31-1624 (Monday-	-Friday9 am to 6 pm EST.)	
Gina Bender: 336-918-759	93 (Call and say h	ni) <u>www.OnThePathToVict</u>	ory.com (Recourses)
You have 3 months follow	ing the month yo	ou became a Representative to e	arn MAP Shares.
Note: Monthly Autoship macanceled anytime.	axes out the Comp	p Plan and MAP Shares. Autoshij	p can be adjusted or
Signature:		Phone Registration:	Date: