

## Memorandum

To: Clients, Associates & Friend of Pro@ctive CPA

Form: Mark L. Wyssbrod, Managing Member

Date: June 7, 2011

Re: 2<sup>nd</sup> Quarter 2011 Estimated Tax Reminder & Individual Due Date

For many small businesses revenues have increased, but margins are staying stagnant and stubbornly low. The small businesses which did not suffer during the Great Recession (a depreciation in my opinion for the majority of small businesses), outside of technology, are talking a pause at the moment. Real estate, both residential and commercial, are still in the gutter and will not be stable for another 3-5 years. We might only be 1/5 through the real estate problems, especially compared to inflation.

As the news and media reports poor unemployment and other economic worries we must remember these are for larger corporations. I remain encouraged by the financial results I am seeing from clients; you should remain encouraged to and continue to work both harder and smarter.

REMINDER: 2<sup>nd</sup> Quarter 2011 Estimated Tax Payments Are Due By June 15, 2011 (If necessary)

Be certain to remit your estimated tax payments and vouchers by June 15, 2011 (individuals, corporate and state composite taxes). Additionally, please keep a copy of your checks and vouchers for your records and forward a copy to Pro@ctive CPA for our records.

Remember your Pro@ctive CPAs offer year-end tax planning which allows us to make the most of the tax rules and regulations, depending on your goals, and we can re-calculate your estimated tax payments to allow for a more breakeven scenario.

Remember to keep your heads up and attitude in a realistic, but positive mindset,

The Pro@ctive CPA Team

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